# Darling Ingredients Inc. Delivers Strong Fourth Quarter and Fiscal Year 2021 Financial Results; Carries Momentum into 2022

Fourth Ouarter 2021

- Net income of \$155.8 million, or \$0.94 per GAAP diluted share
- Net Sales of \$1.3 billion
- Combined adjusted EBITDA of \$306.8 million
- Global ingredients business EBITDA of \$223.6 million

Fiscal Year 2021

- Net income of \$650.9 million, or \$3.90 per GAAP diluted share
- Net sales of \$4.7 billion
- Combined adjusted EBITDA of \$1.235 billion
- Global ingredients business record EBITDA of \$851.4 million

IRVING, Texas, Feb. 28, 2022 <u>/PRNewswire/</u> -- <u>Darling Ingredients Inc.</u> (NYSE: DAR) today reported net income of \$155.8 million, or \$0.94 per diluted share for fourth quarter 2021, compared to net income of \$44.7 million, or \$0.27 per diluted share, for fourth quarter 2020. The company also reported net sales of \$1.3 billion for the fourth quarter of 2021, as compared with net sales of \$1.0 billion for the same period a year ago.

"Q4 was an outstanding quarter, capping off another record year for Darling Ingredients, " said Randall C. Stuewe, Chairman and Chief Executive Officer of Darling Ingredients Inc. "Robust demand in our feed segment aligned with increasing demand at Diamond Green Diesel (DGD) positions us well for strong performance in 2022."

DGD sold a record 370 million gallons of renewable diesel in fiscal year 2021 at an average of \$2.07 EBITDA per gallon. The DGD Norco, La. renewable diesel expansion project was commissioned in the fourth quarter and is operating above nameplate capacity.

"DGD is providing a solid return," Stuewe added. "Our announced agreement to purchase Valley Proteins strategically positions us to provide low CI feedstocks to fuel growing demand for renewable diesel. It also opens the door to potential new export opportunities as our world drives toward decarbonization."

The leverage ratio as measured by the company's bank covenant was 1.57x at the end of the year. The company reduced its Term Loan B outstanding balance by \$100 million during 2021. Capital expenditures totaled approximately \$274 million in 2021. Repurchase of the company's common stock totaled \$167.7 million in 2021.

For the 2021 fiscal year, Darling reported net sales of \$4.7 billion, as compared with net sales of \$3.6 billion for 2020. Net income attributable to Darling for 2021 was \$650.9 million, or \$3.90 per diluted share, as compared to net income of \$296.8 million, or \$1.78 per diluted share, for 2020.

As of Jan. 1, 2022, Darling had \$69.1 million in cash and cash equivalents, and \$1.29 billion available under its committed revolving credit agreement. Total debt outstanding at the end of the fiscal year was \$1.46 billion.

Combined adjusted EBITDA was \$306.8 million for the fourth quarter of 2021, compared to \$214.5 million for the same period in 2020. For the 2021 fiscal year, combined adjusted EBITDA totaled \$1.235 billion, compared to \$841.5 million for fiscal year 2020.

### <u>Segment Financial Tables</u> (in thousands)

Three Months Ended January 1, 2022		Feed Ingredients		dients	Fuel Ingr	edients	Cor	porate		Total
Net sales Cost of sales and operating expenses	\$	846,498 621,581	\$	344,677 272,972	\$	118,893 94,371	\$	-	\$	1,310,068 988,924
Gross margin	\$	224,917	\$	71,705	\$	24,522	\$	-	\$	321,144
Gain on sale of assets Selling, general and administrative expenses Depreciation and amortization Acquisition and integration costs Equity in net income of Diamond Green Diesel		(60) 57,484 56,538		(87) 22,405 15,263		(18) 3,177 6,222 - 69,663		14,667 2,782 1,396		(165) 97,733 80,805 1,396 69,663
Segment operating income/(loss)	\$	110,955	\$	34,124	\$	84,804	\$	(18,845)	\$	211,038
Equity in net income of other unconsolidated subsidiaries	\$	1,554	\$	-	\$	-	\$	-	\$	1,554
Segment Income/(loss)	\$	112,509	\$	34,124	\$	84,804	\$	(18,845)	\$	212,592
Segment EBITDA	\$	167,493	\$	49,387	\$	21,363	\$	(14,667)	\$	223,576
DGD adjusted EBITDA (Darling's Share)	\$	-	\$	-	\$	83,192	\$		\$	83,192
Combined adjusted EBITDA	\$	167,493	\$	49,387	\$	104,555	\$	(14,667)	\$	306,768
Three Months Ended January 2, 2021	Feed Ingre	l edients	Food Ingre	dients	Fuel Ingr	edients	Cor	porate		Total
Three Months Ended January 2, 2021  Net sales Cost of sales and operating expenses		-					Cor \$		\$	<b>Total</b> 1,019,839 771,192
Net sales	Ingre	572,764	Ingre	344,631	Ingr	102,444		- -	\$	1,019,839
Net sales Cost of sales and operating expenses	Ingre \$	572,764 426,593	Ingre \$	344,631 268,348	Ingr	102,444 76,251	\$	- -		1,019,839 771,192
Net sales Cost of sales and operating expenses Gross margin  Loss/(gain) on sale of assets Selling, general and administrative expenses Restructuring and asset impairment charges	Ingre \$	572,764 426,593 146,171 (274) 56,289	Ingre \$	344,631 268,348 76,283 512 26,000	Ingr	102,444 76,251 26,193 (22) 5,369 38,167	\$	- - - - 14,459		1,019,839 771,192 248,647 216 102,117 38,167
Net sales Cost of sales and operating expenses Gross margin  Loss/(gain) on sale of assets Selling, general and administrative expenses Restructuring and asset impairment charges Depreciation and amortization	Ingre \$	572,764 426,593 146,171 (274)	Ingre \$	344,631 268,348 76,283	Ingr	102,444 76,251 26,193 (22) 5,369 38,167 9,513	\$			1,019,839 771,192 248,647 216 102,117 38,167 96,467
Net sales Cost of sales and operating expenses Gross margin  Loss/(gain) on sale of assets Selling, general and administrative expenses Restructuring and asset impairment charges Depreciation and amortization Equity in net income of Diamond Green Diesel	\$ \$	572,764 426,593 146,171 (274) 56,289 - 61,219	Ingre \$ \$	344,631 268,348 76,283 512 26,000 - 22,827	\$ \$	102,444 76,251 26,193 (22) 5,369 38,167 9,513 62,684	\$	14,459 2,908	\$	1,019,839 771,192 248,647 216 102,117 38,167 96,467 62,684
Net sales Cost of sales and operating expenses Gross margin  Loss/(gain) on sale of assets Selling, general and administrative expenses Restructuring and asset impairment charges Depreciation and amortization Equity in net income of Diamond Green Diesel Segment operating income/(loss)	\$ \$	572,764 426,593 146,171 (274) 56,289 - 61,219 - 28,937	\$ \$ \$	344,631 268,348 76,283 512 26,000	\$ \$	102,444 76,251 26,193 (22) 5,369 38,167 9,513	\$	14,459 - 2,908 - (17,367)	\$	1,019,839 771,192 248,647 216 102,117 38,167 96,467 62,684 74,364
Net sales Cost of sales and operating expenses Gross margin  Loss/(gain) on sale of assets Selling, general and administrative expenses Restructuring and asset impairment charges Depreciation and amortization Equity in net income of Diamond Green Diesel Segment operating income/(loss) Equity in net income of other unconsolidated subsidiaries	\$ \$ \$	572,764 426,593 146,171 (274) 56,289 - 61,219 - 28,937 726	\$ \$ \$ \$ \$ \$	344,631 268,348 76,283 512 26,000 - 22,827 - 26,944	\$ \$ \$	102,444 76,251 26,193 (22) 5,369 38,167 9,513 62,684 35,850	\$ \$ \$	14,459 2,908 (17,367)	\$	1,019,839 771,192 248,647 216 102,117 38,167 96,467 62,684 74,364 726
Net sales Cost of sales and operating expenses Gross margin  Loss/(gain) on sale of assets Selling, general and administrative expenses Restructuring and asset impairment charges Depreciation and amortization Equity in net income of Diamond Green Diesel Segment operating income/(loss)	\$ \$	572,764 426,593 146,171 (274) 56,289 - 61,219 - 28,937	\$ \$ \$	344,631 268,348 76,283 512 26,000 - 22,827	\$ \$	102,444 76,251 26,193 (22) 5,369 38,167 9,513 62,684	\$	14,459 - 2,908 - (17,367)	\$	1,019,839 771,192 248,647 216 102,117 38,167 96,467 62,684 74,364
Net sales Cost of sales and operating expenses Gross margin  Loss/(gain) on sale of assets Selling, general and administrative expenses Restructuring and asset impairment charges Depreciation and amortization Equity in net income of Diamond Green Diesel Segment operating income/(loss) Equity in net income of other unconsolidated subsidiaries Segment income/(loss)  Segment EBITDA	\$ \$ \$	572,764 426,593 146,171 (274) 56,289 - 61,219 - 28,937 726	\$ \$ \$ \$ \$ \$ \$	344,631 268,348 76,283 512 26,000 - 22,827 - 26,944	\$ \$ \$	102,444 76,251 26,193 (22) 5,369 38,167 9,513 62,684 35,850 - 35,850	\$ \$ \$	14,459 2,908 (17,367)	\$	1,019,839 771,192 248,647 216 102,117 38,167 96,467 62,684 74,364 726 75,090
Net sales Cost of sales and operating expenses Gross margin  Loss/(gain) on sale of assets Selling, general and administrative expenses Restructuring and asset impairment charges Depreciation and amortization Equity in net income of Diamond Green Diesel Segment operating income/(loss) Equity in net income of other unconsolidated subsidiaries Segment income/(loss)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	572,764 426,593 146,171 (274) 56,289 61,219 - 28,937 726 29,663	\$ \$ \$ \$ \$ \$ \$	344,631 268,348 76,283 512 26,000 22,827 - 26,944 - 26,944	\$ \$ \$ \$	102,444 76,251 26,193 (22) 5,369 38,167 9,513 62,684 35,850	\$ \$ \$	14,459 2,908 (17,367) (17,367) (14,459)	\$ \$	1,019,839 771,192 248,647 216 102,117 38,167 96,467 62,684 74,364 726 75,090

### $\underline{\textbf{Segment Financial Tables}} \ (\text{in thousands}) \ continued \\ (unaudited)$

Twelve Months Ended January 1, 2022	 		Food Ingredients		Fuel Ingredients		porate	Total
Net sales Cost of sales and operating expenses	\$ 3,039,500 2,206,248	\$	1,271,629 979,232	\$	430,240 313,905	\$	-	\$ 4,741,369 3,499,385
Gross margin	\$ 833,252	\$	292,397	\$	116,335	\$	_	\$ 1,241,984
Gain on sale of assets	 (550)		(88)		(320)		-	(958)
Selling, general and administrative expenses	220,078		97,555		16,999		56,906	391,538
Restructuring and asset impairment charges	-		-		778		-	778
Depreciation and amortization	218,942		60,929		25,436		11,080	316,387
Acquisition and integration costs	-		-		-		1,396	1,396

Equity in net income of Diamond Green Diesel Segment operating income/(loss)	 394,782	\$ 134,001	\$ 351,627 425,069	\$ (69,382)	\$ 351,627 884,470
Equity in net income of other unconsolidated subsidiaries	\$ 5,753	\$ -	\$ -	\$ -	\$ 5,753
Segment income/(loss)	\$ 400,535	\$ 134,001	\$ 425,069	\$ (69,382)	\$ 890,223
Segment EBITDA	\$ 613,724	\$ 194,930	\$ 99,656	\$ (56,906)	\$ 851,404
DGD adjusted EBITDA (Darling's Share)	\$ -	\$ -	\$ 383,419	\$ -	\$ 383,419
Combined adjusted EBITDA	\$ 613.724	\$ 194.930	\$ 483.075	\$ (56.906)	\$ 1.234.823

Twelve Months Ended January 2, 2021	 		d edients	Fuel Ingredients			orporate	Total
Net sales Cost of sales and operating expenses	\$ 2,072,104 1,544,524	\$	1,185,701 920,682	\$	314,118 223,609	\$	-	\$ 3,571,923 2,688,815
Gross margin	\$ 527,580	\$	265,019	\$	90,509	\$	-	\$ 883,108
Loss/(gain) on sale of assets	19		482		(75)		-	426
Selling, general and administrative expenses	209,748		97,406		16,014		55,328	378,496
Restructuring and asset impairment charges	-		-		38,167		-	38,167
Depreciation and amortization	221,187		83,752		34,218		11,021	350,178
Equity in net income of Diamond Green Diesel	-		-		315,095		-	315,095
Segment operating income/(loss)	\$ 96,626	\$	83,379	\$	317,280	\$	(66,349)	\$ 430,936
Equity in net income of other unconsolidated subsidiaries	\$ 3,193	\$	-	\$	-	\$	-	\$ 3,193
Segment income/(loss)	\$ 99,819	\$	83,379	\$	317,280	\$	(66,349)	\$ 434,129
Segment EBITDA	\$ 317,813	\$	167,131	\$	74,570	\$	(55,328)	\$ 504,186
DGD adjusted EBITDA (Darling's Share)	\$ -	\$	-	\$	337,348	\$	-	\$ 337,348
Combined adjusted EBITDA	\$ 317,813	\$	167,131	\$	411,918	\$	(55,328)	\$ 841,534

# Darling Ingredients Inc. and Subsidiaries Consolidated Balance Sheets January 1, 2022 and January 2, 2021 (in thousands)

	January 1, 2022	January 2, 2021
ASSETS	(unaudited)	 
Current assets:	(4	
Cash and cash equivalents	\$ 68,906	\$ 81,617
Restricted cash	166	103
Accounts receivable, net	469,092	405,387
Inventories	457,465	405,922
Prepaid expenses	53,711	47,793
Income taxes refundable	1,075	3,883
Other current assets	38,599	42,289
Total current assets	1,089,014	 986,994
Property, plant and equipment, net	1,840,080	1,863,814
Intangible assets, net	397,801	473,680
Goodwill	1,219,116	1,260,240
Investment in unconsolidated subsidiaries	1,349,247	804,682
Operating lease right-of-use assets	155,464	146,563
Other assets	66,795	60,682
Deferred income taxes	16,211	16,676
	\$ 6,133,728	\$ 5,613,331
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Current portion of long-term debt	\$ 24,407	\$ 27,538
Accounts payable, principally trade	307,118	255,340
Income taxes payable	32,310	17,497
Current operating lease liabilities	38,168	39,459
Accrued expenses	350,681	335,471
Total current liabilities	752,684	 675,305
Long-term debt, net of current portion	1,438,974	1,480,531
Long-term operating lease liabilities	120,314	109,707
Other noncurrent liabilities	111,029	117,371
Deferred income taxes	362,942	276,208
Total liabilities	2,785,943	2,659,122
Commitments and contingencies		 
Total Darling's stockholders' equity	3,280,960	2,891,909
Noncontrolling interests	66,825	62,300
Total stockholders' equity	 3,347,785	2,954,209
	\$ 6,133,728	\$ 5,613,331

# Darling Ingredients Inc. and Subsidiaries Consolidated Operating Results For the Three-Month and Twelve-Month Periods Ended January 1, 2022 and January 2, 2021 (in thousands, except per share data)

	-	Three Months Ende	ed	Twelve Months Ended						
	(unau	ıdited)	\$ Change	(unaudited)		\$ Change				
	January 1,	January 2,	Favorable	January 1,	January 2,	Favorable				
	2022	2021	(Unfavorable)	2022	2021	(Unfavorable)				
Net sales	\$ 1,310,068	\$ 1,019,839	\$ 290,229	\$ 4,741,369	\$ 3,571,923	\$ 1,169,446				
Costs and expenses:										
Cost of sales and operating expenses	988,924	771,192	(217,732)	3,499,385	2,688,815	(810,570)				
Loss (gain) on sale of assets	(165)	216	381	(958)	426	1,384				
Selling, general and administrative expenses	97,733	102,117	4,384	391,538	378,496	(13,042)				
Restructuring and asset impairment charges	-	38,167	38,167	778	38,167	37,389				
Depreciation and amortization	80,805	96,467	15,662	316,387	350,178	33,791				
Acquisition and integration costs	1,396	-	(1,396)	1,396	-	(1,396)				
Total costs and expenses	1,168,693	1,008,159	(160,534)	4,208,526	3,456,082	(752,444)				
Equity in net income of Diamond Green Diesel	69,663	62,684	6,979	351,627	315,095	36,532				

Operating income Other expense:	 211,038	 74,364	 136,674	I —	884,470	 430,936	 453,534
Interest expense	(14,972)	(16,883)	1,911		(62,077)	(72,686)	10,609
Foreign currency losses	(900)	(1,581)	681		(2,199)	(2,290)	91
Other expense, net	(1,341)	(256)	(1,085)		(4,551)	(5,534)	983
Total other expense	(17,213)	(18,720)	1,507		(68,827)	(80,510)	11,683
Equity in net income							
of other unconsolidated subsidiaries	1,554	726	828		5,753	3,193	2,560
Income before income taxes	195,379	56,370	139,009		821,396	353,619	467,777
Income tax expense	 37,782	 10,231	 (27,551)		164,106	 53,289	 (110,817)
Net income	157,597	46,139	111,458		657,290	300,330	356,960
Net income attributable to							
noncontrolling interests	 (1,843)	 (1,394)	 (449)		(6,376)	 (3,511)	 (2,865)
Net income attributable to Darling	\$ 155,754	\$ 44,745	\$ 111,009	\$	650,914	\$ 296,819	\$ 354,095
Basic income per share:	\$ 0.96	\$ 0.28	\$ 0.68	\$	4.01	\$ 1.83	\$ 2.18
Diluted income per share:	\$ 0.94	\$ 0.27	\$ 0.67	\$	3.90	\$ 1.78	\$ 2.12
Number of diluted common shares:	166.267	167.920			167.096	167.208	

# Darling Ingredients Inc. and Subsidiaries Consolidated Statement of Cash Flows Periods Ended January 1, 2022 and January 2, 2021 (in thousands)

	Twelve Mo	nths Ended
	(unaudited)	Tital Eliaca
	January 1,	January 2,
Cash flows from operating activities:	2022	2021
Net income	\$ 657,290	\$ 300,330
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	316,387	350,178
Deferred income taxes	96,812	15,814
Loss/(gain) on sale of assets	(958)	426 37.802
Asset impairment	138 (4,742)	,
Decrease in long-term pension liability Stock-based compensation expense	21,837	(6,555) 23,222
Write-off deferred loan costs	1,130	3,052
Deferred loan cost amortization	4.038	5.357
Equity in net income of Diamond Green Diesel and other unconsolidated subsidiaries	(357,380)	(318.288)
Distributions of earnings from Diamond Green Diesel and other unconsolidated subsidiaries	4,611	207,328
Changes in operating assets and liabilities, net of effects from acquisitions:	4,011	207,320
Accounts receivable	(79,954)	22,362
Income taxes refundable/payable	18.826	4.200
Inventories and prepaid expenses	(72,919)	(18,666)
Accounts payable and accrued expenses	84,580	11,200
Other	14,724	(13,111)
Net cash provided by operating activities	704,420	624,651
Cash flows from investing activities:		
Capital expenditures	(274,126)	(280,115)
Acquisitions, net of cash acquired	(2,059)	(29,793)
Investment in Diamond Green Diesel	(189,000)	
Investment in other unconsolidated subsidiaries	(4,449)	-
Loan to Diamond Green Diesel	(25,000)	-
Gross proceeds from disposal of property, plant and equipment and other assets	4,645	2,797
Proceeds from insurance settlement	-	293
Payments related to routes and other intangibles	(274)	(3,810)
Net cash used in investing activities	(490,263)	(310,628)
Cash flows from financing activities:		
Proceeds from long-term debt	43,824	34,569
Payments on long-term debt	(142,133)	(232,726)
Borrowings from revolving credit facility	620,601	495,691
Payments on revolving credit facility	(515,424)	(480,604)
Net cash overdraft financing Deferred loan costs	(3,845)	(37,692)
	(3,809)	(4,292)
Issuance of common stock	(167.708)	67 (EE 044)
Repurchase of common stock Minimum withholding taxes paid on stock awards	(167,708) (46,894)	(55,044) (11,918)
Acquisition of noncontrolling interest	(40,094)	(8,784)
Distributions to noncontrolling interests	(6,022)	(6,253)
Net cash used in financing activities	(221,360)	(306,986)
Effect of exchange rate changes on cash flows	(5,445)	1,638
Net (decrease)/increase in cash, cash equivalents and restricted cash	(12,648)	8,675
Cash, cash equivalents and restricted cash at beginning of year	81,720	73,045
Cash, cash equivalents and restricted cash at end of period	\$ 69,072	\$ 81,720
Supplemental disclosure of cash flow information:	7 33,31	<del></del>
Accrued capital expenditures	\$ 6,585	\$ (4,967)
Cash paid during the period for:		
Interest, net of capitalized interest	\$ 58,449	\$ 66,216
Income taxes, net of refunds	\$ 46,399	\$ 36,779
Non-cash operating activities:		
Operating lease right of use asset obtained in exchange for new lease liabilities	\$ 56,642	\$ 58,052
Non-cash financing activities:	± 136	¢ 0.122
Debt issued for service contract assets	\$ 126	\$ 8,123

Diamond Green Diesel Joint Venture Condensed Consolidated Balance Sheets December 31, 2021 and December 31, 2020 (in thousands)

December 31, 2021 December 31, 2020

Total current assets Property, plant and equipment, net Other assets	\$ 686,294 2,710,747 51,514	\$ 383,557 1,238,726 36,082
Total assets	\$ 3,448,555	\$ 1,658,365
Liabilities and members' equity: Total current portion of long term debt Total other current liabilities Total long term debt Total other long term liabilities Total members' equity	\$ 165,092 295,860 344,309 17,531 2,625,763	\$ 517 99,787 8,705 3,758 1,545,598
Total liabilities and members' equity	\$ 3,448,555	\$ 1,658,365

## Diamond Green Diesel Joint Venture Operating Financial Results For the Three-Month and Twelve-Month Periods Ended December 31, 2021 and December 31, 2020 (in thousands)

			Three	Months Ende	ed		Twelve Months Ended							
	(unaudited) \$ Change													
	December 31. December 31.					avorable	De	cember 31,	De	cember 31,	F	avorable		
Revenues:		2021		2020	(Unfavorable)			2021		2020	(Ui	nfavorable)		
Operating revenues	\$	936,940	\$	266,760	\$	670,180	\$	2,342,332	\$	1,267,477	\$	1,074,855		
Expenses:														
Total costs and expenses less														
depreciation, amortization and accretion expense		770,555		130,417		(640,138)		1,575,494		592,781		(982,713)		
Depreciation, amortization and		23,653		11,222		(12,431)		58,326		44,882		(13,444)		
accretion expense														
Total costs and expenses		794,208		141,639		(652,569)		1,633,820		637,663		(996,157)		
Operating income		142,732		125,121		17,611		708,512		629,814		78,698		
Other income		154		560		(406)		678		1,636		(958)		
Interest and debt expense, net		(3,560)		(313)		(3,247)		(5,936)		(1,260)		(4,676)		
Net income	\$	139,326	\$	125,368	\$	13,958	\$	703,254	\$	630,190	\$	73,064		

Darling Ingredients Inc. reports Adjusted EBITDA results, which is a Non-GAAP financial measure, as a complement to results provided in accordance with generally accepted accounting principles (GAAP) (for additional information, see "Use of Non-GAAP Financial Measures" included later in this media release). The Company believes that Adjusted EBITDA provides additional useful information to investors. Adjusted EBITDA, as the Company uses the term, is calculated below:

#### Reconciliation of Net Income to (Non-GAAP) Adjusted EBITDA and (Non-GAAP) Pro forma Adjusted EBITDA to Foreign Currency

For the Three-Month and Twelve-Month Periods Ended January 1, 2022 and January 2, 2021 (unaudited)

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Adjusted EBITDA (U.S. dollars in thousands)	Jā	January 2, 2021			J	anuary 1, 2022		J	anuary 2, 2021	
Net income attributable to Darling Depreciation and amortization Interest expense Income tax expense Restructuring and asset impairment charges Acquisition and integration costs Foreign currency losses Other expense, net Equity in net income of Diamond Green Diesel	\$	155,754 80,805 14,972 37,782 - 1,396 900 1,341 (69,663)		\$	44,745 96,467 16,883 10,231 38,167 - 1,581 256 (62,684)	\$	650,914 316,387 62,077 164,106 778 1,396 2,199 4,551 (351,627)		\$	296,819 350,178 72,686 53,289 38,167 - 2,290 5,534 (315,095)
Equity in net income of other unconsolidated subsidiaries Net income attributable to noncontrolling interests		(1,554) 1,843			(726) 1,394		(5,753) 6,376			(3,193) 3,511
Adjusted EBITDA (Non-GAAP) Foreign currency exchange impact	\$	223,576 2,903	(1)	\$	146,314	\$	851,404 (18,888)	(2)	\$	504,186
Pro forma Adjusted EBITDA to Foreign Currency (Non-GAAP)	\$	226,479		\$	146,314	\$	832,516		\$	504,186
DGD Joint Venture Adjusted EBITDA (Darling's Share)	\$	83,192		\$	68,171	\$	383,419		\$	337,348
Darling plus Darling's share of DGD Joint Venture Adjusted EBITDA	\$	306,768		\$	214,485	\$	1,234,823		\$	841,534

(1) The average rate assumption used in this calculation was the actual fiscal average rate for the three months ended January 1, 2022 of €1.00:USD\$1.14 and CAD\$1.00:USD\$0.79, as compared to the average rate for the three months ended January 2, 2021 of €1.00:USD\$1.19 and CAD\$1.00:USD\$0.77, respectively.

(2) The average rate assumption used in this calculation was the actual fiscal average rate for the twelve months ended January 1, 2022 of €1.00:USD\$1.18 and CAD\$1.00:USD\$0.80, as compared to the average rate for the twelve months ended

January 2, 2021 of €1.00:USD\$1.14 and CAD\$1.00:USD\$0.75, respectively.

#### About Darling

Darling Ingredients Inc. (NYSE: DAR) is the largest publicly traded company turning food waste into sustainable products and a leading producer of renewable energy. Recognized as a <u>sustainability leader</u>, the company operates 250 plants in 17 countries and repurposes nearly 10% of the world's meat industry waste streams into value-added products, such as green energy, renewable diesel, collagen, fertilizer, animal proteins and meals and pet food ingredients. To learn more, visit <u>darlingii.com.</u> Follow us

Darling Ingredients Inc. will host a conference call to discuss the Company's fourth quarter and fiscal year 2021 financial results at 9 a.m. Eastern Time (8 a.m. Central Time) on Tuesday, March 1, 2022. To listen to the conference call, participants calling from within North America should dial 1-844-868-8847; international participants should dial 1-412-317-6593. Please refer to access code 10163722. Please call approximately ten minutes before the start of the call to ensure that you are connected.

The call will also be available as a live audio webcast that can be accessed on the Company website at http://ir.darlingii.com. Beginning one hour after its completion, a replay of the call can be accessed through March 8, 2022, by dialing 1-877-344-7529 (U.S. callers), 1-855-669-9658 (Canada) and 1-412-317-0088 (international callers). The access code for the replay is 82060219. The conference call will also be archived on the Company's website.

#### Use of Non-GAAP Financial Measures:

Adjusted EBITDA is not a recognized accounting measurement under GAAP; it should not be considered as an alternative to net income, as a measure of operating results, or as an alternative to cash flow as a measure of liquidity and is not intended to be a presentation in accordance with GAAP. Adjusted EBITDA is presented here not as an alternative to net income, but rather as a measure of the Company's operating performance. Since EBITDA (generally, net income plus interest expense, taxes, depreciation and amortization) is not calculated identically by all companies, this presentation may not be comparable to EBITDA or Adjusted EBITDA presentations disclosed by other

companies. Adjusted EBITDA is calculated in this presentation and represents, for any relevant period, net income/(loss) plus depreciation and amortization, goodwill and long-lived asset impairment, interest expense, (income)/loss from discontinued operations, net of tax, income tax provision, other income/(expense) and equity in net loss of unconsolidated subsidiary. Management believes that Adjusted EBITDA is useful in evaluating the Company's operating performance compared to that of other companies in its industry because the calculation of Adjusted EBITDA generally eliminates the effects of financing, income taxes and certain non-cash and other items that may vary for different companies for reasons unrelated to overall operating performance.

As a result, the Company's management uses Adjusted EBITDA as a measure to evaluate performance and for other discretionary purposes. In addition to the foregoing, management also uses or will use Adjusted EBITDA to measure compliance with certain financial covenants under the Company's Senior Secured Credit Facilities, 5.25% Notes and 3.625% Notes that were outstanding at January 1, 2022. However, the amounts shown in this presentation for Adjusted EBITDA differ from the amounts calculated under similarly titled definitions in the Company's Senior Secured Credit Facilities, 5.25% Notes and 3.625% Notes, as those definitions permit further adjustments to reflect certain other non-recurring costs, non-cash charges and cash dividends from the DGD Joint Venture. Additionally, the Company evaluates the impact of foreign exchange impact on operating cash flow, which is defined as segment operating income (loss) plus depreciation and amortization.

### Cautionary Statements Regarding Forward-Looking Information:

{This media release contains "forward-looking" statements regarding the business operations and prospects of Darling Ingredients Inc. and industry factors affecting it.
These statements are identified by words such as "believe," "anticipate," "expect," "estimate," "intend," "could," "may," "will," "should," "planned," "potential," "continue,"
"momentum," and other words referring to events that may occur in the future. These statements reflect Darling Ingredient's current view of future events and are based on its assessment of, and are subject to, a variety of risks and uncertainties beyond its control, each of which could cause actual results to differ materially from those indicated in the forward-looking statements. These factors include, among others, existing and unknown future limitations on the ability of the Company's direct and indirect subsidiaries to make their cash flow available to the Company for payments on the Company's indebtedness or other purposes; global demands for bio-fuels and grain and oilseed commodities, which have exhibited volatility, and can impact the cost of feed for cattle, hogs and poultry, thus affecting available rendering feedstock and selling prices for the Company's products; reductions in raw material volumes available to the Company due to weak margins in the meat production industry as a result of higher feed costs, reduced consumer demand or other factors, reduced volume from food service establishments, or otherwise; reduced demand for animal feed; reduced finished product prices, including a decline in fat and used cooking oil finished product prices; changes to worldwide government policies relating to renewable fuels and greenhouse gas("GHG") emissions that adversely affect programs like the U.S. government's renewable fuel standard, low carbon fuel standards ("LCFS") and tax credits for biofuels both in the United States and abroad; possible product recall resulting from developments relating to the discovery of unauthorized adulterations to food or food additives; the occurrence of 2009 H1N1 flu (initially known as "Swine Flu"), Highly pathogenic strains of avian influenza (collectively known as "Bird Flu"), severe acute respiratory syndrome ("SARS"), bovine spongiform encephalopathy (or "BSE"), porcine epidemic diarrhea ("PED") or other diseases associated with animal origin in the United States or elsewhere, such as the outbreak of African Swine Fever ("ASF") in China and elsewhere; the occurrence of pandemics, epidemics or disease outbreaks, such as the current COVID-19 outbreak; unanticipated costs and/or reductions in raw material volumes related to the Company's compliance with the existing or unforeseen new U.S. or foreign (including, without limitation, China) regulations (including new or modified animal feed, Bird Flu, SARS, PED, BSE, ASF or similar or unanticipated regulations) affecting the industries in which the Company operates or its value added products; risks associated with the DGD Joint Venture, including possible unanticipated operating disruptions and issues relating to the announced expansion project; failure to close on strategic acquisitions, such as Valley Proteins; risks and uncertainties relating to international sales and operations, including imposition of tariffs, quotas, trade barriers and other trade protections imposed by foreign countries; difficulties or a significant disruption in our information systems or failure to implement new systems and software successfully, risks relating to possible third party claims of intellectual property infringement; increased contributions to the Company's pension and benefit plans, including multiemployer and employer-sponsored defined benefit pension plans as required by legislation, regulation or other applicable U.S. or foreign law or resulting from a U.S. mass withdrawal event; bad debt write-offs; loss of or failure to obtain necessary permits and registrations; continued or escalated conflict in the Middle East, North Korea, Ukraine or elsewhere; uncertainty regarding the exit of the U.K. from the European Union; and/or unfavorable export or import markets. These factors, coupled with volatile prices for natural gas and diesel fuel, climate conditions, currency exchange fluctuations, general performance of the U.S. and global economies, disturbances in world financial, credit, commodities and stock markets, and any decline in consumer confidence and discretionary spending, including the inability of consumers and companies to obtain credit due to lack of liquidity in the financial markets, among others, could cause actual results to vary materially from the forward looking statements included in this release or negatively impact the Company's results of operations. Among other things, future profitability may be affected by the Company's ability to grow its business, which faces competition from companies that may have substantially greater resources than the Company. The Company's announced share repurchase program may be suspended or discontinued at any time and purchases of shares under the program are subject to market conditions and other factors, which are likely to change from time to time. Other risks and uncertainties regarding Darling Ingredients Inc., its business and the industries in which it operates are referenced from time to time in the Company's filings with the Securities and Exchange Commission. Darling Ingredients Inc. is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events or

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SOURCE Darling Ingredients Inc.

https://ir.darlingii.com/2022-02-28-Darling-Ingredients-Inc-Delivers-Strong-Fourth-Quarter-and-Fiscal-Year-2021-Financial-Results-Carries-Momentum-into-2022