Darling Ingredients Inc. Reports Third Quarter 2020 Financial Results

IRVING, Texas, Nov. 3, 2020 /PRNewswire/ -- Darling Ingredients Inc. (NYSE: DAR, "Darling") --

Third Quarter 2020

- Net income of \$101.1 million, or \$0.61 per GAAP diluted share
- Net Sales of \$850.6 million
- Combined adjusted EBITDA of \$218.5 million
- Diamond Green Diesel ("DGD") earned \$2.41 EBITDA per gallon on approximately 80 million gallons sold
- · Global Ingredients business trailing twelve month EBITDA of \$467.6 million demonstrates the continued strength and diversity of the platform

Darling reported net sales of \$850.6 million for the third quarter of 2020, as compared with net sales of \$842.0 million for the same period a year ago. Net income attributable to Darling for the three months ended September 26, 2020 was \$101.1 million, or \$0.61 per diluted share, compared to a net income of \$25.7 million, or \$0.15 per diluted share, for the third quarter of 2019.

"Better results in our food segment combined with a strong performance in our international fuel segment, drove the results for our best quarterly performance of 2020," said Randall C. Stuewe, Chairman and Chief Executive Officer of Darling Ingredients Inc. "We continue to see improved margins in our global rendering through better cost management and our hydrolyzed collagen sales most affected by the economic impact of COVID have seen a solid turnaround."

"DGD had record sales volume of 80 million gallons for the third quarter as our vertically integrated supply chain that supports the lowest cost production system and the lowest carbon scoring feedstocks in North America continued to produce strong results. The plant turnaround in October was completed on schedule as we look to finish up 2020 on a positive note producing 285 million gallons of renewable diesel for the year," Stuewe added.

"Our balance sheet remains strong as we paid down our outstanding term loan B by \$145 million during the third quarter. Our leverage ratio as measured by our bank covenant was 1.93 at the end of the third quarter as we continue to work on achieving an investment grade rating in the future. Our capital expenditures stood at approximately \$185 million for the first nine months of 2020, as we continue to effectively manage our capital expenditures," commented Stuewe.

For the nine months ended September 26, 2020, Darling reported net sales of \$2.6 billion, as compared with net sales of \$2.5 billion for the same period of 2019. Net Income attributable to Darling for the first nine months of 2020 was \$252.1 million, or \$1.51 per diluted share, as compared to a net income of \$70.0 million, or \$0.42 per diluted share, for the first nine months of 2019.

In October 2020, Darling acquired a private company that owned rendering plants located in Belgium for approximately \$29 million. This acquisition adds approximately 50 million pounds of protein meals and 50 million pounds of animal fats to Darling's capabilities, giving the company a stronger position in rendered poultry products in Belgium.

As of September 26, 2020, Darling had \$66.0 million in cash and cash equivalents, and \$934.3 million available under committed revolving credit agreements. Total debt outstanding at the end of the third quarter of 2020 was \$1.5 billion.

Combined adjusted EBITDA was \$218.5 million for the third quarter of 2020, compared to \$147.8 million for the same period in 2019. On a year-to-date basis, combined adjusted EBITDA totaled \$627.0 million for 2020, compared to \$440.5 million on a year-to-date basis for 2019.

Segment Financial Tables (in thousands)

| Three Months Ended September 26, 2020 | Feed Ingre | Feed Ingredients | | dients | Fuel Ingre | dients | Corp | orate | | Total |
|--|---|---|---|--|---|--|----------------------------|---|----------------------|---|
| Net Sales Cost of sales and operating expenses | \$ | 483,025 361,576 | \$ | 291,842 226,745 | \$ | 75,702 50.047 | \$ | - | \$ | 850,569 638,368 |
| Gross Margin | \$ | 121,449 | \$ | 65,097 | \$ | 25,655 | \$ | - | \$ | 212,201 |
| Loss/(gain) on sale of assets | | 167 | | 16 | | (61) | | - | | 122 |
| Selling, general and administrative expenses | | 49,028 | | 23,366 | | 5,038 | | 12,561 | | 89,993 |
| Depreciation and amortization | | 53,764 | | 20,648 | | 8,633 | | 2,685 | | 85,730 |
| Equity in net income of Diamond Green Diesel | ¢ | - 18.490 | ¢ | - | \$ | 91,099 | * | - | * | 91,099 |
| Segment operating income/(loss) Equity in net income of unconsolidated subsidiaries | <u>\$</u> \$ | 18,490 | \$ \$ | 21,067 | \$ | 103,144 | \$ \$ | (15,246) | \$ \$ | <u>127,455</u> 906 |
| Segment Income/(loss) | | 19.396 | ې \$ | 21.067 | <u></u> \$ | 103.144 | ب \$ | (15.246) | ې \$ | 128,361 |
| Segment EBITDA | ¢ | 72,254 | | 41,715 | \$ | 20,678 | \$ | (12,561) | \$ | 122,086 |
| DGD adjusted EBITDA (Darling's Share) | \$ | , 2, 234 | \$ | | \$ | 96,435 | ¥ \$ | (12,301) | ¥ \$ | 96,435 |
| Combined adjusted EBITDA | \$ | 72,254 | \$ | 41,715 | \$ | 117,113 | \$ | (12,561) | \$ | 218,521 |
| | Feed Ingredients | | Food Ingredients | | Fuel Ingredients | | | | | |
| Three Months Ended September 28, 2019 | | dients | | dients | | dients | Corp | orate | | Total |
| Three Months Ended September 28, 2019 Net Sales Cost of sales and operating expenses | | dients 496,978 379,792 | | dients 276,467 214,643 | | edients 68,604 58,488 | Corpo \$ | orate - - | \$ | Total 842,049 652,923 |
| Net Sales | Ingre | 496,978 | Ingre | 276,467 | Ingre | 68,604 | | - - - | \$ | 842,049 |
| Net Sales Cost of sales and operating expenses Gross Margin Loss/(gain) on sale of assets | Ingre \$ | 496,978 379,792 117,186 (2,429) | Ingre \$ | 276,467 214,643 61,824 (253) | Ingre \$ | 68,604 58,488 10,116 13 | \$ | | | 842,049 652,923 189,126 (2,669) |
| Net Sales Cost of sales and operating expenses Gross Margin Loss/(gain) on sale of assets Selling, general and administrative expenses | Ingre \$ | 496,978 379,792 117,186 (2,429) 47,319 | Ingre \$ | 276,467 214,643 61,824 (253) 22,811 | Ingre \$ | 68,604 58,488 10,116 13 912 | \$ | - - - 12,507 | | 842,049 652,923 189,126 (2,669) 83,549 |
| Net Sales Cost of sales and operating expenses Gross Margin Loss/(gain) on sale of assets Selling, general and administrative expenses Depreciation and amortization | Ingre \$ | 496,978 379,792 117,186 (2,429) | Ingre \$ | 276,467 214,643 61,824 (253) | Ingre \$ | 68,604 58,488 10,116 13 912 7,895 | \$ | | | 842,049 652,923 189,126 (2,669) 83,549 80,407 |
| Net Sales Cost of sales and operating expenses Gross Margin Loss/(gain) on sale of assets Selling, general and administrative expenses Depreciation and amortization Equity in net income of Diamond Green Diesel | Ingre \$ \$ | 496,978 379,792 117,186 (2,429) 47,319 50,182 | Ingre \$ | 276,467 214,643 61,824 (253) 22,811 19,743 | Ingre \$ | 68,604 58,488 10,116 13 912 7,895 32,020 | \$ | - - - 12,507 2,587 - | | 842,049 652,923 189,126 (2,669) 83,549 |
| Net Sales Cost of sales and operating expenses Gross Margin Loss/(gain) on sale of assets Selling, general and administrative expenses Depreciation and amortization | Ingre \$ | 496,978 379,792 117,186 (2,429) 47,319 | Ingre \$ \$ | 276,467 214,643 61,824 (253) 22,811 | Ingre \$ | 68,604 58,488 10,116 13 912 7,895 | \$ | - - - 12,507 | \$ | 842,049 652,923 189,126 (2,669) 83,549 80,407 32,020 |
| Net Sales Cost of sales and operating expenses Gross Margin Loss/(gain) on sale of assets Selling, general and administrative expenses Depreciation and amortization Equity in net income of Diamond Green Diesel Segment operating income/(loss) | <u>Ingre</u> \$ \$ | 496,978 379,792 117,186 (2,429) 47,319 50,182 - 22,114 | Ingre \$ \$ | 276,467 214,643 61,824 (253) 22,811 19,743 | Ingre \$ \$ | 68,604 58,488 10,116 13 912 7,895 32,020 | \$ | - - - 12,507 2,587 - | \$ | 842,049 652,923 189,126 (2,669) 83,549 80,407 32,020 59,859 |
| Net Sales Cost of sales and operating expenses Gross Margin Loss/(gain) on sale of assets Selling, general and administrative expenses Depreciation and amortization Equity in net income of Diamond Green Diesel Segment operating income/(loss) Equity in net loss of unconsolidated subsidiaries Segment income/(loss) Segment EBITDA | <u>Ingre</u> \$ \$ | 496,978 379,792 117,186 (2,429) 47,319 50,182 - 22,114 (665) | Ingre \$ \$ \$ | 276,467 214,643 61,824 (253) 22,811 19,743 - 19,523 | Ingre \$ \$ \$ | 68,604 58,488 10,116 13 912 7,895 32,020 33,316 - 33,316 9,191 | \$ \$ \$ \$ | - - 12,507 2,587 - - (15,094) | \$ | 842,049 652,923 189,126 (2,669) 83,549 80,407 32,020 59,859 (665) 59,194 108,246 |
| Net Sales Cost of sales and operating expenses Gross Margin Loss/(gain) on sale of assets Selling, general and administrative expenses Depreciation and amortization Equity in net income of Diamond Green Diesel Segment operating income/(loss) Equity in net loss of unconsolidated subsidiaries Segment income/(loss) Segment EBITDA DGD adjusted EBITDA (Darling's Share) | Ingre \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 496,978 379,792 117,186 (2,429) 47,319 50,182 22,114 (665) 21,449 72,296 | Ingre \$ \$ \$ \$ \$ \$ \$ | 276,467 214,643 61,824 (253) 22,811 19,743 - 19,523 - 19,523 39,266 | Ingre \$ \$ \$ \$ \$ \$ \$ \$ \$ | 68,604 58,488 10,116 13 912 7,895 32,020 33,316 - - 33,316 9,191 39,548 | \$ \$ \$ \$ \$ | - 12,507 2,587 (15,094) - (15,094) (12,507) | \$ \$ \$ \$ | 842,049 652,923 189,126 (2,669) 83,549 80,407 32,020 59,859 (665) 59,194 108,246 39,548 |
| Net Sales Cost of sales and operating expenses Gross Margin Loss/(gain) on sale of assets Selling, general and administrative expenses Depreciation and amortization Equity in net income of Diamond Green Diesel Segment operating income/(loss) Equity in net loss of unconsolidated subsidiaries Segment income/(loss) Segment EBITDA | Ingre \$ \$ \$ \$ \$ \$ | 496,978 379,792 117,186 (2,429) 47,319 50,182 - - - - - - - - - - - - - - - - - - - | Ingre \$ \$ \$ \$ \$ \$ | 276,467 214,643 61,824 (253) 22,811 19,743 - - - 19,523 | Ingre \$ \$ \$ \$ \$ \$ | 68,604 58,488 10,116 13 912 7,895 32,020 33,316 - 33,316 9,191 | \$ \$ \$ \$ | - - 12,507 2,587 - (15,094) | \$ \$ \$ \$ | 842,049 652,923 189,126 (2,669) 83,549 80,407 32,020 59,859 (665) 59,194 108,246 |

Segment Financial Tables (in thousands) continued

| Nine Months Ended September 26, 2020 | | Feed Ingredients | | Food Ingredients | | edients | Corporate | | | Total | | |
|---|----|------------------------|----|---------------------|----|--------------------|-----------|---|----|------------------------|--|--|
| Net Sales Cost of sales and operating expenses | \$ | 1,499,340 1,117,931 | \$ | 841,070 652,334 | \$ | 211,674 147,358 | \$ | - | \$ | 2,552,084 1,917,623 | | |
| Gross Margin | \$ | 381,409 | \$ | 188,736 | \$ | 64,316 | \$ | - | \$ | 634,461 | | |
| Loss/(gain) on sale of assets | | 293 | | (30) | | (53) | | - | | 210 | | |

| Selling, general and administrative expenses Depreciation and amortization Equity in net income of Diamond Green Diesel | | 153;958 - | | 60;929 - | | 19;645 24;705 252,411 | | 48,869 - | | 276,379 253,711 252,411 | |
|---|---------------|--------------|-------------------|-------------|--------------|-----------------------------|----------|-------------|----|-------------------------------|--|
| Segment operating income/(loss) | \$ | 67,689 | \$ | 56,435 | \$ | 281,430 | \$ | (48,982) | \$ | 356,572 | |
| Equity in net income of unconsolidated subsidiaries | \$ | 2,467 | \$ | - | \$ | - | \$ | - | \$ | 2,467 | |
| Segment income/(loss) | \$ | 70,156 | \$ | 56,435 | \$ | 281,430 | \$ | (48,982) | \$ | 359,039 | |
| Segment EBITDA | \$ | 227,657 | \$ | 117,360 | \$ | 53,724 | \$ | (40,869) | \$ | 357,872 | |
| DGD adjusted EBITDA (Darling's Share) | \$ | - | \$ | - | \$ | 269,177 | \$ | - | \$ | 269,177 | |
| Combined adjusted EBITDA | \$ | 227,657 | \$ | 117,360 | \$ | 322,901 | \$ | (40,869) | \$ | 627,049 | |
| Nine Menthe Fridad Cantomber 20, 2010 | Feed | | | | | | | | | | |
| Nine Months Ended September 28, 2019 | Ingr | edients | dients Ingredient | | | dients | Co | orporate | | Total | |
| Net Sales | \$ | 1,480,244 | \$ | 830,466 | \$ | 193,767 | \$ | - | \$ | 2,504,477 | |
| Cost of sales and operating expenses | | 1,143,606 | | 643,091 | <i>*</i> | 161,855 | | - | | 1,948,552 | |
| Gross Margin | \$ | 336,638 | \$ | 187,375 | \$ | 31,912 | \$ | - | \$ | 555,925 | |
| Loss/(gain) on sale of assets | | (7,343) | | (13,518) | | 16 | | - | | (20,845) | |
| Selling, general and administrative expenses | | 142,615 | | 68,129 | | 583 | | 38,242 | | 249,569 | |
| Depreciation and amortization | | 148,271 | | 59,115 | | 24,055 | | 7,616 | | 239,057 | |
| Equity in net income of Diamond Green Diesel | | - | | - | | 94,390 | | - | | 94,390 | |
| Segment operating income/(loss) | \$ | 53,095 | \$ | 73,649 | \$ | 101,648 | \$ | (45,858) | \$ | 182,534 | |
| Equity in net loss of unconsolidated subsidiaries | \$ | (1,087) | \$ | - | \$ | - | \$ | - | \$ | (1,087) | |
| Segment income/(loss) | \$ | 52,008 | \$ | 73,649 | \$ | 101,648 | \$ | (45,858) | \$ | 181,447 | |
| Segment EBITDA | ¢ | 201,366 | ¢ | 132,764 | \$ | 31,313 | \$ | (38,242) | \$ | 327,201 | |
| DGD adjusted EBITDA (Darling's Share) | _ | | * | | . | 113.270 | . | (30,242) | Ψ | 113,270 | |
| Combined adjusted EBITDA | \$ | 201,366 | \$ | 132,764 | \$ | 144,583 | \$ \$ | (38,242) | \$ | 440,471 | |
| - | | | | | | | | | | | |

Darling Ingredients Inc. and Subsidiaries Condensed Consolidated Balance Sheets September 26, 2020 and December 28, 2019 (in thousands)

| ASSETS | | ptember 26, 2020 unaudited) | De | cember 28, 2019 |
|---|----|-----------------------------------|----|--------------------|
| Current assets: | (| and dateday | | |
| Cash and cash equivalents | \$ | 65.845 | \$ | 72.935 |
| Restricted cash | Ą | 110 | æ | 110 |
| | | | | 406,338 |
| Accounts receivable, net | | 373,583 | | |
| Inventories | | 406,805 | | 362,957 |
| Prepaid expenses | | 52,359 | | 46,599 |
| Income taxes refundable | | 3,940 | | 3,317 |
| Other current assets | | 28,532 | | 25,032 |
| Total current assets | | 931,174 | | 917,288 |
| Property, plant and equipment, net | | 1,789,172 | | 1,802,411 |
| Intangible assets, net | | 474,793 | | 526,394 |
| Goodwill | | 1,239,343 | | 1,223,291 |
| Investment in unconsolidated subsidiaries | | 742,875 | | 689,354 |
| Operating lease right-of-use assets | | 142,269 | | 124,726 |
| Other assets | | 45,598 | | 47,400 |
| Deferred income taxes | | 15,762 | | 14,394 |
| | \$ | 5,380,986 | \$ | 5,345,258 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | - | | | <u> </u> |
| Current liabilities: | | | | |
| Current portion of long-term debt | \$ | 26,185 | \$ | 90,996 |
| Accounts payable, principally trade | Ψ | 206,998 | Ψ | 239,252 |
| Income taxes payable | | 19,013 | | 8,895 |
| Current operating lease liabilities | | 40,973 | | 37,805 |
| Accrued expenses | | 330,385 | | 311,391 |
| Total current liabilities | | 623.554 | | 688,339 |
| Long-term debt, net of current portion | | 1,448,019 | | 1,558,429 |
| Long-term operating lease liabilities | | 105,821 | | 91,424 |
| Other noncurrent liabilities | | 102,559 | | 115,785 |
| | | | | |
| Deferred income taxes | | 265,844 | | 247,931 |
| Total liabilities | | 2,545,797 | | 2,701,908 |
| Commitments and contingencies | | | | |
| Total Darling's stockholders' equity | | 2,773,920 | | 2,565,819 |
| Noncontrolling interests | | 61,269 | | 77,531 |
| Total stockholders' equity | \$ | 2,835,189 | \$ | 2,643,350 |
| | \$ | 5,380,986 | \$ | 5,345,258 |

Darling Ingredients Inc. and Subsidiaries Consolidated Operating Results For the Three-Month and Nine-Month Periods Ended September 26, 2020 and September 28, 2019 (in thousands, except per share data) (unaudited)

| | | ٦ | Three I | Months Ende | d | | Nine Months Ended | | | | | | |
|--|------|-------------------|-----------------------|--------------------|----------------------------|-------------------|-------------------|---------------------|-----------------------|-----------------------|----------------------------|--------------------|--|
| | | | | | Change | - | | | | | Change | | |
| | Sept | ember 26, 2020 | September 28, 2019 | | Favorable (Unfavorable) | | Se | otember 26, 2020 | September 28, 2019 | | Favorable (Unfavorable) | | |
| Net sales | \$ | 850,569 | \$ | 842,049 | \$ | 8,520 | \$ | 2,552,084 | \$ | 2,504,477 | \$ | 47,607 | |
| Costs and expenses: Cost of sales and operating expenses Loss (gain) on sale of assets | | 638,368 122 | | 652,923 (2,669) | | 14,555 (2,791) | | 1,917,623 210 | | 1,948,552 (20,845) | | 30,929 (21,055) | |

| Selling, general and administrative expenses Depreciation and amortization | 89,993 85,730 | 83,549 80,407 | (6,444) (5,323) | 276,379 253,711 | 249,569 239,057 | (26,810) (14,654) |
|---|------------------|------------------|--------------------|--------------------|--------------------|----------------------|
| Total costs and expenses | 814,213 | 814,210 | (3) | 2,447,923 | 2,416,333 | (31,590) |
| Equity in net income of Diamond Green Diesel | 91,099 | 32,020 | 59,079 | 252,411 | 94,390 | 158,021 |
| Operating income | 127,455 | 59,859 | 67,596 | 356,572 | 182,534 | 174,038 |
| Other expense: | | | | | | |
| Interest expense | (18,793) | (19,359) | 566 | (55,803) | (60,088) | 4,285 |
| Debt extinguishment costs | - | - | - | - | (12,126) | 12,126 |
| Foreign currency gain/(loss) | (1,239) | 466 | (1,705) | (709) | (654) | (55) |
| Other expense, net | (1,912) | (2,614) | 702 | (5,278) | (7,158) | 1,880 |
| Total other expense | (21,944) | (21,507) | (437) | (61,790) | (80,026) | 18,236 |
| Equity in net income/(loss) | | | | | | |
| of unconsolidated subsidiaries | 906 | (665) | 1,571 | 2,467 | (1,087) | 3,554 |
| Income before income taxes | 106,417 | 37,687 | 68,730 | 297,249 | 101,421 | 195,828 |
| Income tax expense | 4,812 | 10,850 | 6,038 | 43,058 | 23,900 | (19,158) |
| Net income | 101,605 | 26,837 | 74,768 | 254,191 | 77,521 | 176,670 |
| Net income attributable to | | | | | | |
| noncontrolling interests | (480) | (1,116) | 636 | (2,117) | (7,530) | 5,413 |
| Net income attributable to Darling | \$ 101,125 | \$ 25,721 | \$ 75,404 | \$ 252,074 | \$ 69,991 | \$ 182,083 |
| Basic income per share: | \$ 0.62 | \$ 0.16 | \$ 0.46 | \$ 1.55 | \$ 0.42 | \$ 1.13 |
| Diluted income per share: | \$ 0.61 | \$ 0.15 | \$ 0.46 | \$ 1.51 | \$ 0.42 | \$ 1.09 |
| Norshan of diluted another states a | 100.007 | 160.266 | | 166.074 | 160.452 | |
| Number of diluted common shares: | 166,997 | 168,266 | | 166,974 | 168,453 | |

Darling Ingredients Inc. and Subsidiaries Consolidated Statement of Cash Flows Periods Ended September 26, 2020 and September 28, 2019 (in thousands) (unaudited)

Nine Months Ended Sept 28, Sept 26, Cash flows from operating activities: 2020 2019 Net income \$ 254.191 77.521 \$ Adjustments to reconcile net income to net cash provided by operating activities: 253,711 239.057 Depreciation and amortization Loss/(gain) on disposal of property, plant, equipment and other assets (20,845) 210 Gain on insurance proceeds from insurance settlement (1.371)13.362 Deferred taxes (4.765)Increase (decrease) in long-term pension liability (7,960)1.122 Stock-based compensation expense 19,202 18.543 Write-off deferred loan costs 2.419 4.721 Deferred loan cost amortization 4,242 4.435 Equity in net income of Diamond Green Diesel and other unconsolidated subsidiaries (254, 878)(93, 303)Distributions of earnings from Diamond Green Diesel and other unconsolidated subsidiaries 207,165 57.118 Changes in operating assets and liabilities, net of effects from acquisitions: Accounts receivable 36,083 20,388 Income taxes refundable/payable 8,282 8,058 Inventories and prepaid expenses (43,980) (34,371) Accounts payable and accrued expenses (10,832) (19,799) Other (10,804) 6,173 Net cash provided by operating activities 470,413 262,682 Cash flows from investing activities: Capital expenditures (184, 919)(245,092) Acquisitions, net of cash acquired (1, 431)Investment in unconsolidated subsidiary (2,000)Gross proceeds from disposal of property, plant and equipment and other assets 1,291 15,402 Proceeds from insurance settlement 1,371 Payments related to routes and other intangibles (3,712)(3,150) Net cash used by investing activities (187, 340)(234,900) Cash flows from financing activities: Proceeds from long-term debt 24,085 511,985 Payments on long-term debt (171, 640)(566, 107)Borrowings from revolving credit facility 390,971 325,485 Payments on revolving credit facility (415,800) (332,884) Net cash overdraft financing (33, 385)27,858 Deferred loan costs (3,688) (7,027) Issuance of common stock 67 39 (55,044) (11.740)Repurchase of common stock Minimum withholding taxes paid on stock awards (7,980) (3,247) Acquisition of noncontrolling interest (8.784)(4,500) Distributions to noncontrolling interests (6,253) Net cash used by financing activities (287, 451)(60,138) Effect of exchange rate changes on cash flows (2,712)(5,732) Net decrease in cash, cash equivalents and restricted cash (7,090)(38,088) Cash, cash equivalents and restricted cash at beginning of year 73,045 107,369 Cash, cash equivalents and restricted cash at end of period 65,955 \$ 69,281 Supplemental disclosure of cash flow information: Accrued capital expenditures (2,202)3,978 \$ Cash paid during the period for: 39.481 Interest, net of capitalized interest \$ 49.727 Income taxes, net of refunds 24,868 21,475 \$ \$ Non-cash operating activities: <u>16,4</u>25 44,479 Operating lease right of use obtained in exchange for new lease liabilities \$ \$ Non-cash financing activities: 21 Debt issued for service contract assets \$ \$

Diamond Green Diesel Joint Venture Condensed Consolidated Balance Sheets September 30, 2020 and December 31, 2019 (in thousands)

| | Sep | otember 30, 2020 | Dee | cember 31, 2019 |
|---|-----|---|-----|---|
| Assets: | (L | inaudited) | | |
| Total current assets | \$ | 465,669 | \$ | 668,026 |
| Property, plant and equipment, net | | 1,039,802 | | 713,489 |
| Other assets | | 32,813 | | 30,710 |
| Total assets | \$ | 1,538,284 | \$ | 1,412,225 |
| Liabilities and members' equity: Total current portion of long term debt Total other current liabilities Total long term debt Total other long term liabilities Total members' equity Total liabilities and members' equity | \$ | 506 98,618 8,839 3,875 1,426,446 1,538,284 | \$ | 341 75,802 8,742 4,422 1,322,918 1.412,225 |

Diamond Green Diesel Joint Venture Operating Financial Results For the Three-Month and Nine-Month Periods Ended September 30, 2020 and September 30, 2019 (in thousands)

(unaudited)

| | | Nine Months Ended | | | | | | | | | | |
|---|-----|--------------------|-----------------------|---------|---|---------|-----------------------|-----------|-----|--------------------|----|----------------------------------|
| Revenues: | Sep | tember 30, 2020 | September 30, 2019 | | \$ Change Favorable (Unfavorable) | | September 30, 2020 | | Sep | tember 30, 2019 | Fa | Change avorable favorable) |
| Operating revenues | \$ | 346,276 | \$ | 262,118 | \$ | 84,158 | \$ | 1,000,717 | \$ | 859,647 | \$ | 141,070 |
| Expenses: | | | | | | | | | | | | |
| Total costs and expenses less depreciation, amortization and | | | | | | | | | | | | |
| accretion expense | | 153,406 | | 183,022 | | 29,616 | | 462,364 | | 633,109 | | 170,745 |
| Depreciation, amortization and accretion expense | | 10,772 | | 15,242 | | 4,470 | | 33,660 | | 38,574 | | 4,914 |
| Total costs and expenses | | 164,178 | | 198,264 | | 34,086 | | 496,024 | | 671,683 | | 175,659 |
| Operating income | | 182,098 | | 63,854 | | 118,244 | | 504,693 | | 187,964 | | 316,729 |
| Other income | | 415 | | 506 | | (91) | | 1,076 | | 1,781 | | (705) |
| Interest and debt expense, net | | (315) | | (320) | | 5 | | (947) | | (965) | | 18 |
| Net income | \$ | 182,198 | \$ | 64,040 | \$ | 118,158 | \$ | 504,822 | \$ | 188,780 | \$ | 316,042 |

Darling Ingredients Inc. reports Adjusted EBITDA results, which is a Non-GAAP financial measure, as a complement to results provided in accordance with generally accepted accounting principles (GAAP) (for additional information, see "Use of Non-GAAP Financial Measures" included later in this media release). The Company believes that Adjusted EBITDA provides additional useful information to investors. Adjusted EBITDA, as the Company uses the term, is calculated below:

Reconciliation of Net Income to (Non-GAAP) Adjusted EBITDA and (Non-GAAP) Pro forma Adjusted EBITDA

For the Three-Month and Nine-Month Periods Ended September 26, 2020 and September 28, 2019

| | Three Months Ended | | | | | | Nine Months Ended | | | | | | |
|---|--------------------|-----------------------|-----|-----------------------|------------------|---|-----------------------|--------------------|-----|-----|--------------------|--|--|
| Adjusted EBITDA (U.S. dollars in thousands) | | September 26, 2020 | | September 28, 2019 | | | September 26, 2020 | | | Sep | tember 28, 2019 | | |
| Net income attributable to Darling Depreciation and amortization | \$ | 101,125 85.730 | | \$ | 25,721 80.407 | | \$ | 252,074 253.711 | | \$ | 69,991 239.057 | | |
| Interest expense | | 18,793 | | | 19,359 | | | 55,803 | | | 60,088 | | |
| Income tax expense | | 4,812 | | | 10,850 | | | 43,058 | | | 23,900 | | |
| Foreign currency loss/(gain) | | 1,239 | | | (466) | | | 709 | | | 654 | | |
| Other expense, net | | 1,912 | | | 2,614 | | | 5,278 | | | 7,158 | | |
| Debt extinguishment costs | | - | | | - | | | - | | | 12,126 | | |
| Equity in net income of Diamond Green Diesel | | (91,099) | | | (32,020) | | | (252,411) | | | (94,390) | | |
| Equity in net (income)/loss of unconsolidated subsidiaries | | (906) | | | 665 | | | (2,467) | | | 1,087 | | |
| Net income attributable to noncontrolling interests | | 480 | | | 1,116 | _ | | 2,117 | | | 7,530 | | |
| Adjusted EBITDA (Non-GAAP) | \$ | 122,086 | | \$ | 108,246 | _ | \$ | 357,872 | | \$ | 327,201 | | |
| Foreign currency exchange impact | | (3,702) | (1) | | - | _ | | 407 | (2) | | - | | |
| Pro forma Adjusted EBITDA to Foreign Currency (Non-GAAP) | \$ | 118,384 | | \$ | 108,246 | | \$ | 358,279 | | \$ | 327,201 | | |
| DGD Joint Venture Adjusted EBITDA (Darling's Share) | \$ | 96,435 | | \$ | 39,548 | - | \$ | 269,177 | | \$ | 113,270 | | |
| Darling plus Darling's share of DGD Joint Venture Adjusted EBITDA | \$ | 218,521 | | \$ | 147,794 | | \$ | 627,049 | | \$ | 440,471 | | |

(1) The average rate assumption used in this calculation was the actual fiscal average rate for the three months ended

September 26, 2020 of €1.00:USD\$1.17 and CAD\$1.00:USD\$0.75, as compared to the average rate for the three months ended September 28, 2019 of €1.00:USD\$1.11 and CAD\$1.00:USD\$0.76, respectively.

(2) The average rate assumption used in this calculation was the actual fiscal average rate for the nine months ended September 26, 2020 of €1.00:USD\$1.12 and CAD\$1.00:USD\$0.74, as compared to the average rate for the nine months ended September 28, 2019 of €1.00:USD\$1.12 and CAD\$1.00:USD\$0.75, respectively.

About Darling

Darling Ingredients Inc. (NYSE: DAR) is one of the world's leading producers of organic ingredients, producing a wide array of sustainable protein and fat products while being one of the largest producers of renewable clean energy. With operations on five continents, Darling collects waste streams from the agri-food industry, repurposing into specialty ingredients, such as hydrolyzed collagen, edible and feed-grade fats, animal proteins and meals, plasma, pet food ingredients, fuel feedstocks, and green bioenergy. The Company sells its products around the globe and works to strengthen our promise for a better tomorrow, creating product applications for health, nutrients and bioenergy while optimizing our services to the food chain. Darling is a 50% joint partner in Diamond Green Diesel (DGD), North America's largest renewable diesel manufacturer, currently producing approximately 275 million gallons of renewable diesel annually which products reduce Green House Gas (GHG) emissions by up to 85% compared to fossil fuels. For additional information, visit the Company's website at http://www.darlingii.com. For more information on Darling's ESG efforts, visit http://www.darlingii.com/csr.

Darling Ingredients Inc. will host a conference call to discuss the Company's third quarter 2020 financial results at 9:00 am Eastern Time (8:00 am Central Time) on Wednesday, November 4, 2020. To listen to the conference call, participants calling from within North America should dial 1-844-868-8847; international participants should dial 1-412-317-6593. Please refer to access code 10149629. Please call approximately ten minutes before the start of the call to ensure that you are connected.

The call will also be available as a live audio webcast that can be accessed on the Company website at http://ir.darlingii.com. Beginning one hour after its completion, a replay of the call can be accessed through November 11, 2020, by dialing 1-877-344-7529 (U.S. callers), 1-855-669-9658 (Canada) and 1-412-317-0088 (international callers). The access code for the replay is 10149629. The conference call will also be archived on the Company's website.

Use of Non-GAAP Financial Measures:

Adjusted EBITDA is not a recognized accounting measurement under GAAP; it should not be considered as an alternative to net income, as a measure of operating results, or as an alternative to cash flow as a measure of liquidity and is not intended to be a presentation in accordance with GAAP. Adjusted EBITDA is presented here not as an alternative to net income, but rather as a measure of the Company's operating performance. Since EBITDA (generally, net income plus interest expense, taxes, depreciation and amortization) is not calculated identically by all companies, this presentation may not be comparable to EBITDA or Adjusted EBITDA is calculated identically by all companies, this presentation and represents, for any relevant period, net income/(loss) plus depreciation and amortization, goodwill and long-lived asset impairment, interest expense, (income)/loss from discontinued operations, net of tax, income tax provision, other income/(expense) and equity in net loss of unconsolidated subsidiary. Management believes that Adjusted EBITDA is useful in evaluating the Company's operating performance compared to that of other companies in its industry because the calculation of Adjusted EBITDA generally eliminates the effects of financing, income taxes and certain non-cash and other items that may vary for different companies for reasons unrelated to overall operating performance.

As a result, the Company's management uses Adjusted EBITDA as a measure to evaluate performance and for other discretionary purposes. In addition to the foregoing, management also uses or will use Adjusted EBITDA to measure compliance with certain financial covenants under the Company's Senior Secured Credit Facilities, 5.25% Notes and 3.625% Notes that were outstanding at September 26, 2020. However, the amounts shown in this presentation for Adjusted EBITDA definitions in the Company's Senior Secured Credit Facilities, 5.25% Notes and 3.625% Notes, as those definitions permit further adjustments to reflect certain other non-recurring costs, non-cash charges and cash dividends from the DGD Joint Venture. Additionally, the Company evaluates the impact of foreign exchange impact on operating cash flow, which is defined as segment operating income (loss) plus depreciation and amortization.

Cautionary Statements Regarding Forward-Looking Information:

{This media release contains "forward-looking" statements regarding the business operations and prospects of Darling Ingredients Inc. and industry factors "potential," "continue," "momentum," and other words referring to events that may occur in the future. These statements reflect Darling Ingredient's survey are to be a superstance of the future. of future events and are based on its assessment of, and are subject to, a variety of risks and uncertainties beyond its control, each of which could cause actual results to differ materially from those indicated in the forward-looking statements. These factors include, among others, existing and unknown future limitations on the ability of the Company's direct and indirect subsidiaries to make their cash flow available to the Company for payments on the Company's indebtedness or other purposes; global demands for bio-fuels and grain and oilseed commodities, which have exhibited volatility, and can impact the cost of feed for cattle, hogs and poultry, thus affecting available rendering feedstock and selling prices for the Company's products; reductions in raw material volumes available to the Company due to weak margins in the meat production industry as a result of higher feed costs, reduced consumer demand or other factors, reduced volume from food service establishments, or otherwise; reduced demand for animal feed; reduced finished product prices, including a decline in fat and used cooking oil finished product prices; changes to worldwide government policies relating to renewable fuels and greenhouse gas("GHG") emissions that adversely affect programs like the U.S. government's renewable fuel standard, low carbon fuel standards ("LCFS") and tax credits for biofuels both in the United States and abroad; possible product recall resulting from developments relating to the discovery of unauthorized adulterations to food or food additives; the occurrence of 2009 H1N1 flu (initially known as "Swine Flu"), Highly pathogenic strains of avian influenza (collectively known as "Bird Flu"), severe acute respiratory syndrome ("SARS"), bovine spongiform encephalopathy (or "BSE"), porcine epidemic diarrhea ("PED") or other diseases associated with animal origin in the United States or elsewhere, such as the outbreak of African Swine Fever ("ASF") in China and elsewhere; the occurrence of pandemics, epidemics or disease outbreaks, such as the current COVID-19 outbreak; unanticipated costs and/or reductions in raw material volumes related to the Company's compliance with the existing or unforeseen new U.S. or foreign (including, without limitation, China) regulations (including new or modified animal feed, Bird Flú, SARS, PED, BSE, ASF or similar or unanticipated regulations) affecting the industries in which the Company operates or its value added products; risks associated with the DGD Joint Venture, including possible unanticipated operating disruptions and issues relating to the announced expansion project; risks and uncertainties relating to international sales and operations, including imposition of tariffs, quotas, trade barriers and other trade protections imposed by foreign countries; difficulties or a significant disruption in our information systems or failure to implement new systems and software successfully, risks relating to possible third party claims of intellectual property infringement; increased contributions to the Company's pension and benefit plans, including multiemployer and employer-sponsored defined benefit pension plans as required by legislation, regulation or other applicable U.S. or foreign law or resulting from a U.S. mass withdrawal event; bad debt write-offs; loss of or failure to obtain necessary permits and registrations; continued or escalated conflict in the Middle East, North Korea, Ukraine or elsewhere; uncertainty regarding the exit of the U.K. from the European Union; and/or unfavorable export or import markets. These factors, coupled with volatile prices for natural gas and diesel fuel, climate conditions, currency exchange fluctuations, general performance of the U.S. and global economies, disturbances in world financial, credit, commodities and stock markets, and any decline in consumer confidence and discretionary spending, including the inability of consumers and companies to obtain credit due to lack of liquidity in the financial markets, among others, could cause actual results to vary materially from the forward looking statements included in this release or negatively impact the Company's results of operations. Among other things, future profitability may be affected by the Company's ability to grow its business, which faces competition from companies that may have substantially greater resources than the Company. The Company's announced share repurchase program may be suspended or discontinued at any time and purchases of shares under the program are subject to market conditions and other factors, which are likely to change from time to time. Other risks and uncertainties regarding Darling Ingredients Inc., its business and the industries in which it operates are referenced from time to time in the Company's filings with the Securities and Exchange Commission. Darling Ingredients Inc. is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events or otherwise.}

For More Information, contact:

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https://ir.darlingii.com/2020-11-03-Darling-Ingredients-Inc-Reports-Third-Quarter-2020-Financial-Results