Darling International Inc. Announces Results for Fiscal Year and Fourth Quarter 2003

PRNewswire-FirstCall IRVING, Texas

Darling International Inc. reported \$18.2 million net income for Fiscal 2003. This represents a \$9.2 million increase in net income as compared to 2002. Sales and earnings for the fourth quarter and fiscal year ended January 3, 2004, as compared to the same period of the prior year are as follows:

FISCAL YEAR

For Fiscal 2003, the Company's net sales grew 23.7% to \$324.4 million as compared to \$262.2 million for Fiscal 2002. Increases in finished product prices and increased purchases of finished products for resale accounted for the majority of the \$62.2 million net sales increase.

For the fiscal year ended January 3, 2004, the Company reported net income of \$18.2 million as compared to a net income of \$9.0 million for the 2002 comparable period. The \$9.2 million increase in net income for Fiscal 2003, resulted from increases in net sales and other income, which included approximately \$3.9 million attributable to early retirement of debt, and a reduction in depreciation and amortization and interest expense, which more than offset increases in cost of sales, selling, general and administrative expenses and income taxes.

The Company's Chief Executive Officer, Randall Stuewe, commented, "While 2003 was a challenging year in our industry, the Company's results exceeded 2002 and we demonstrated another good year of solid growth and improved profitability."

For the fourth quarter 2003, the Company's net sales were \$96.5 million as compared to \$70.4 million for the fourth quarter 2002. Increases in finished product prices accounted for the majority of the \$26.1 million increase.

Net income for the fourth quarter 2003 improved to \$8.9 million as compared to a net income of \$3.7 million for the 2002 comparable period. The \$5.2 million increase in net income for the fourth quarter, resulted from increases in net sales and other income which more than offset increases in cost of sales and income taxes. Other income increased \$3.3 million attributable to early retirement of debt.

Darling International Inc. is the largest publicly traded, food and animal by-products recycling company in the United States. The Company collects and recycles used restaurant cooking oil and by-products from the beef, pork and poultry processing industries into useable products such as tallow, feed-grade fats and meat and bone meal. These products are primarily sold to animal feed and oleo-chemical manufacturers around the world. In addition, the Company provides grease trap collection services and sells equipment to restaurants.

The Company's shares are traded on the American Stock Exchange under the symbol DAR. In AMEX trading on March 26, 2004, Darling stock closed at \$2.86 per share.

{This media release contains forward-looking statements regarding the business operations of Darling. These statements are identified by words such as "may," "will," "expect," "believe," "intend," "anticipate," "should", "estimate," continue," and other words referring to events to occur in the future. These statements reflect Darling's current view of future events and are based on its assessment of, and are subject to, a variety of risks and uncertainties, including business and economic conditions in its existing markets. Other risks and uncertainties regarding Darling, its business and the industry in which it operates are referenced from time to time in the Company's filings with the Securities and Exchange Commission. Darling is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events or otherwise.}

Darling International Inc.
Consolidated Operating Results
For the Periods Ended January 3, 2004 and December 28, 2002
(Dollars in thousands, except per share amounts)
(Unaudited)

Three Months Ended \$ Change Jan. 3, Dec. 28, Favorable

Net sales	\$96,519	\$70,399	\$26,120	
Costs and expenses:				
Cost of sales and opera	ating			
expenses	72,139	51,883	(20,256)	
Selling, general and				
administrative expens	es 10,0	02 7,5	(2,484)	
Depreciation and amor	tization 4.	175 4	,155 (20)	
Total costs and exper			556 (22,760)	
Operating income	10,203		3,360	
Other income (expense)		0,0	, 3,500	
Interest expense		(438)	(300)	
Other, net	3.948	. ,	, ,	
Total other income (e	- ,			
Income from continuing		210 .	302 2,900	
before income taxes		714	E 6.260	
		7,14	•	
Income taxes		(3,450)	(1,099)	
Income from continuing				
operations	8,864	3,695	5,169	
Income (loss) from disc	continued			
operation, net of tax	0	(17)	17	
Net income	8,864	3,678	5,186	
Preferred dividends and				
accretion (A)	0	(364)	364	
Net income applicable to common				
shareholders	\$8,864	\$3,314	\$5,550	
Basic and diluted incom-	e (loss)			
per share:	. ,			
Continuing operations	\$0.15	\$0.0	5 \$0.10	
Discontinued operation			σ φο.10 	
Total	\$0.15 \$:0.05	50.10	
Total	ψ0.13 4	, o. o o	70.10	
Twelve Months Ended				

Twelve Months Ended \$ Change Jan. 3, Dec. 28, Favorable 2004 2002 (Unfavorable)

Net sales	\$324,429	\$262,236	\$62,193	
Costs and expenses:				
Cost of sales and oper	•			
expenses	246,061	194,559	(51,502)	
Selling, general and				
administrative expens			94 (5,677)	
Depreciation and amo	rtization 15	,133 16	,426 1,293	
Total costs and expe	nses 297,1	L65 241,	279 (55,886)	
Operating income	27,264	20,957	6,307	
Other income (expense):			
Interest expense	(2,365)	(6,409)	4,044	
Interest expense Other, net	3,938	2,001	1,937	
Total other income (e				
Income from continuing operations				
before income taxes	28,837	7 16,549	9 12,288	
Income taxes		(7,183)		
Income from continuir		(,,	(-,,	
operations	•	9.366	8.825	
Income (loss) from dis		-,	-,	
operation, net of tax	0	(403)	403	
Net income	18,191	8,963	9,228	
Preferred dividends and	•	0,505	3,220	
	(101)	(994)	893	
Net income applicable		(334)	033	
shareholders	\$18,090	\$7,969	10,121	
Basic and diluted incom		\$1,909	10,121	
per share:	16 (1033)			
•	¢0.20	\$0.19	¢0.10	
Continuing operations	•			
Discontinued operatio Total			0.01	
TOLAT	\$0.29	50.10 \$0	0.11	

⁽A) Preferred dividends accrued were \$ 0 and \$(310,000) during the three and twelve months ended January 3, 2004, respectively. Accretion

of the preferred stock discount were \$ 0 and \$209,000 during the three and twelve months ended January 3, 2004, respectively.

FOR MORE INFORMATION CONTACT: John O. Muse, Executive Vice President of Finance and Administration, or Brad Phillips, Treasurer

SOURCE: Darling International Inc.

Phone: 972-717-0300

CONTACT: John O. Muse, Executive Vice President of Finance and Administration, or Brad Phillips, Treasurer, both of Darling International Inc., +1-972-717-0300

Web site: http://www.darlingii.com/

https://ir.darlingii.com/2004-03-29-Darling-International-Inc-Announces-Results-for-Fiscal-Year-and-Fourth-Quarter-2003