# Darling Ingredients Inc. Reports Third Quarter 2017 Financial Results

Solid Feed Segment Performance and Recovery in the Food Segment Strong Cash Flow Supported Continued Debt Reduction Exploring Phase III Expansion of Diamond Green Diesel JV with Valero

IRVING, Texas, Nov. 7, 2017 /PRNewswire/ -- Darling Ingredients Inc. (NYSE: DAR), a global developer and producer of sustainable natural ingredients from edible and inedible bio-nutrients, creating a wide range of ingredients and customized specialty solutions for customers in the pharmaceutical, food, pet food, feed, industrial, fuel, bioenergy, and fertilizer industries, today announced financial results for the 2017 third quarter ended September 30, 2017.

#### Third Quarter 2017 Overview

- Revenue of \$937.7 million, up 9.8%
- Net income of \$7.8 million, or \$0.05 per GAAP diluted share
- Adjusted EBITDA of \$110.5 million
- Strong balance sheet with debt reduction of \$18.5 million
- Global raw material volumes strong, up 3.8%
- Improved global pricing environment, with fats holding firm while protein prices were mixed
- Food Segment highlighted by improved performance across gelatin markets
- Diamond Green Diesel (DGD) facility results tempered due to EPA uncertainty; JV exploring Phase III expansion

For the third quarter of 2017, the Company reported net sales of \$937.7 million, as compared with net sales of \$853.9 million for the third quarter of 2016. Net income attributable to Darling for the three months ended September 30, 2017 was \$7.8 million, or \$0.05 per diluted share, compared to a net income of \$28.7 million, or \$0.17 per diluted share, for the third quarter of 2016. The decrease in net income for the third quarter 2017 is due to higher selling, general and administrative expenses, depreciation expense related to new plant locations in our Feed Ingredients segment, and the absence of the blenders tax credit, which was included in the third quarter 2016 results but has not yet been reinstated for 2017.

#### **Comments on the Third Quarter 2017**

"The success of our diversified business model continued to deliver consistent earnings even in volatile markets. Our teams delivered solid results across our business segments supported by strong global rendering volumes and an improved performance in Rousselot and CTH. Despite general seasonality impacting our third quarter and a fire incident at our Rendac facility, we executed well on our key financial metrics," said Randall C. Stuewe, Chairman and Chief Executive Officer of Darling Ingredients Inc.

"We remain optimistic the EPA will support the earlier announced Renewable Fuel Standard (RFS2) mandates, and we remain confident that the blenders tax credit could soon be reinstated. Additionally, we are excited about our just announced joint intention with our partner, Valero Energy, to explore further expansion of DGD, potentially doubling its capacity to 550 million gallons annually by 2021," concluded Mr. Stuewe.

### **Operational Update by Segment**

- **Feed Ingredients** Strong global raw material volumes drove higher sales with robust fat pricing in North America offset by lower European market pricing. Global protein pricing was mixed due to ample global meat and bone meal supplies while specialty proteins garnered higher demand and pricing. Margins remained stable in light of more tempered seasonal downgrades in the fat markets, higher payroll related accruals and increased depreciation expense from new facilities brought online during the past 12 months.
- **Food Ingredients** Stabilized performance with earnings recovery in Rousselot's four-continent gelatin business. Rousselot North America and Europe executed well, and China showed improved strength due to higher low bloom sales volumes. South America delivered sequential and year-over-year profitability due to improved production efficiencies. CTH casings business again delivered solidly on volume and pricing. Sonac edible fats continued the positive trend with improved performance in concert with a stabilized palm oil market.
- **Fuel Ingredients** Consistent performance led by Rendac, our disposal rendering operations, despite a nine-day production disruption due to a fire incident in Son. The associated operating losses were offset by insurance proceeds collected during the quarter. Ecoson bioenergy plant underperformed due to lower supply volumes and curtailed operations to address current regulatory requirements, while North American biodiesel facilities reported an earnings decline due to the absence of the blenders tax credit.
- **Diamond Green Diesel Joint Venture (DGD)** DGD delivered in line with expectations against the backdrop of legislative uncertainty and the related volatility in RIN prices. Overall, operations performed well and posted \$0.49 EBITDA per gallon despite the lack of the blenders tax credit in 2017 versus 2016. Partners announced their intention to explore further capacity expansion to 550 million gallons of annual production beyond the ongoing expansion to 275 million gallons planned for Q2 2018 completion.

#### **Financial Update by Segment**

Feed Ingredients		Three Month	ns End	ded	Nine Months Ended			
(\$ thousands)	<u>Septemb</u>	<u>oer 30, 2017</u>	<u>Octo</u>	<u>ober 1, 2016</u>	<u>Septe</u>	mber 30, 2017	<u>Oct</u>	ober 1, 2016
Net sales	\$	575,543	\$	531,413	\$	1,677,286	\$	1,550,539
Selling, general and administrative expenses		45,471		38,943		134,444		127,513

Depreciation and amortization	46,860	43,614	134,933	130,110
Segment operating income	33,604	35,254	103,455	90,512
EBITDA	\$ 80,464 \$	78,868 \$	238,388 \$	220,622

\*EBITDA calculated by adding depreciation and amortization to segment operating income.

- Feed Ingredients operating income for the three months ended September 30, 2017 was \$33.6 million, a decrease of \$1.7 million or (4.8)% as compared to the three months ended October 1, 2016. Segment operating income was down in the three months ended September 30, 2017 as compared to the same period in fiscal 2016 due to higher payroll related benefits and higher depreciation from new plant locations that were not operating in the three months ended October 1, 2016 that more than offset increased raw material volumes and increased finished fat prices.
- Feed Ingredients operating income during the nine months ended September 30, 2017 was \$103.5 million, an increase of \$13.0 million or 14.4% as compared to the nine months ended October 1, 2016. Earnings for the Feed Ingredients segment were higher due to an overall increase in sales volumes, finished product prices and raw material volumes as compared to the same period in fiscal 2016.

Food Ingredients		Three Month	ns Er	nded	Nine Months Ended				
(\$ thousands)	<u>Septe</u>	mber 30, 2017	nber 30, 2017 October 1, 2016			ember 30, 2017	17 October 1, 2016		
Net sales	\$	300,282	\$	261,997	\$	847,897	\$	782,014	
Selling, general and administrative									
expenses		25,633		25,352		77,480		69,566	
Depreciation and amortization		19,506		17,383		55,291		51,823	
Segment operating income		14,983		7,944		40,135		49,474	
EBITDA	\$	34,489	\$	25,327	\$	95,426	\$	101,297	

<sup>\*</sup>EBITDA calculated by adding depreciation and amortization to segment operating income.

- Food Ingredients operating income was \$15.0 million for the three months ended September 30, 2017, an increase of \$7.1 million or 89.9% as compared to the three months ended October 1, 2016. The earnings in the gelatin business were up as compared to the prior year primarily due to improved performance in the Company's China, South American and North American markets. The Company's edible fats markets improved due to increased volumes and fat prices. The casings business delivered improved performance due to higher supply volumes and higher demand for casings.
- Food Ingredients operating income was \$40.1 million for the nine months ended September 30, 2017, a decrease of \$9.4 million or (19.0)% as compared to the nine months ended October 1, 2016. The earnings in the gelatin business were down as compared to the prior year primarily due to lower earnings in the Company's South American gelatin business due to margin compression influenced by operating inefficiencies and macroeconomic factors. The casings business delivered improved performance due to overall high demand that slightly offset lower earnings in the gelatin business. Additionally, selling, general and administrative expense in the Food Ingredients segment increased approximately \$5.1 million primarily due to a reduction of currency hedge gains in the nine months ended September 30, 2017 as compared to the same period in fiscal 2016.

Fuel Ingredients		Three Month	ıs Er	nded	Nine Months Ended			
(\$ thousands)	<u>Septer</u>	<u>mber 30, 2017</u>	<u>Oc</u>	<u>tober 1, 2016</u>	<u>Sept</u>	ember 30, 2017	<u>Oc</u>	tober 1, 2016
Net sales	\$	61,856	\$	60,446	\$	188,918	\$	178,285
Selling, general and administrative								
expenses		(461)		1,332		5,732		4,986
Depreciation and amortization		7,912		6,896		22,472		20,999
Segment operating income		145		5,971		5,740		18,680
EBITDA	\$	8,057	\$	12,867	\$	28,212	\$	39,679

<sup>\*</sup>EBITDA calculated by adding depreciation and amortization to segment operating income.

Results shown do not include the Diamond Green Diesel (DGD) 50% Joint Venture.

• Exclusive of the DGD Joint Venture, the Company's Fuel Ingredients segment income for the three months ended September 30, 2017 was \$0.1 million, a decrease of \$5.9 million or (98.3)% as compared to the same period in fiscal 2016. For the three months ended September 30, 2017 the North American region results did not include the blenders tax credit, while fiscal 2016 included the blenders tax credit. Higher earnings in Rendac due to increased supply volumes for the three months ended September 30, 2017 were offset by decreased earnings in Ecoson due to lower supply volumes and curtailed operations at Ecoson to address current regulatory requirements as compared to the same period in the prior year. In addition, selling, general and administrative costs were improved for the three months ended

- September 30, 2017, mainly due to business interruption insurance of approximately \$5.1 million related to a fire incident at a Rendac operation during the period.
- Exclusive of the DGD Joint Venture, the Company's Fuel Ingredients segment income for the nine months ended September 30, 2017 was \$5.7 million, a decrease of \$13.0 million or (69.5)% as compared to the same period in fiscal 2016. The decrease for the nine months ended September 30, 2017 is primarily a result of the North American region results not including the blenders tax credit and curtailed operations at Ecoson to address current regulatory requirements, while fiscal 2016 included the blenders tax credit.

## Darling Ingredients Inc. and Subsidiaries Consolidated Operating Results For the Periods Ended September 30, 2017 and October 1, 2016

(in thousands, except per share data) (unaudited)

	Thi	ree Months End	led	Nine Months Ended				
			\$ Change			\$ Change		
	September 30, 2017	October 1, 2016	Favorable (Unfavorable)	September 30, 2017	October 1, 2016	Favorable (Unfavorable)		
Net sales	\$ 937,681	\$ 853,856	\$ 83,825	\$ 2,714,101	\$ 2,510,838	\$ 203,263		
Costs and expenses: Cost of sales and operating								
expenses Selling, general and administrative	744,028	671,167	(72,861)	2,134,419	1,947,175	(187,244)		
expenses Depreciation and	83,141	76,508	(6,633)	256,589	234,135	(22,454)		
amortization Acquisition and	77,202	70,653	(6,549)	221,306	212,440	(8,866)		
integration costs Total costs and				-	401	401		
expenses	904,371	818,328	(86,043)	2,612,314	2,394,151	(218,163)		
Operating income Other expense:	33,310	35,528	(2,218)	101,787	116,687	(14,900)		
Interest expense Foreign currency	(22,531)	(23,867)	1,336	(66,657)	(71,748)	5,091		
gain/(loss) Other expense,	(2,055)	354	(2,409)	(4,430)	(2,241)	(2,189)		
net	(1,447)	(2,007)	560	(5,103)	(5,685)	582		
Total other expense	(26,033)	(25,520)	(513)	(76,190)	(79,674)	3,484		
Equity in net income of unconsolidated								
subsidiaries	7,703	18,138	(10,435)	16,669	37,633	(20,964)		
Income before income taxes Income taxes	14,980	28,146	(13,166)	42,266	74,646	(32,380)		
expense/(benefit)	6,296	(744)	(7,040)	15,856	9,102	(6,754)		
Net income Net income attributable to noncontrolling	8,684	28,890	(20,206)	26,410	65,544	(39,134)		
interests Net income	(923)	(196)	(727)	(3,671)	(3,772)	101		
attributable to Darling	\$ 7,761	\$ 28,694	\$ (20,933)	\$ 22,739	\$ 61,772	\$ (39,033)		
Basic income per share:	\$ 0.05	\$ 0.17	\$ (0.12)	\$ 0.14	\$ 0.38	\$ (0.24)		
Diluted income per share:	\$ 0.05	\$ 0.17	\$ (0.12)	\$ 0.14	\$ 0.37	\$ (0.23)		
Number of diluted common shares:	167,181	165,436		166,628	165,154			

(in thousands)

	Septem 20	17	Dec	ember 31, 2016
ASSETS	(unau	dited)		
Current assets:  Cash and cash equivalents  Restricted cash	\$ 1	.10,146 282	\$	114,564 293
Accounts Receivable, net	4	14,947		388,397
Inventories		75,098		330,815
Prepaid expenses		39,272		29,984
Income taxes refundable		5,370		7,479
Other current assets		17,101		21,770
Total current assets	g	62,216		893,302
Property, plant and equipment,				
less accumulated depreciation, net Intangible assets,		521,867		1,515,575
less accumulated amortization, net	6	97,908		711,927
Goodwill	1,2	98,266		1,225,893
Investment in unconsolidated subsidiaries	2	90,028		292,717
Other assets		47,018		43,613
Deferred income taxes		17,219		14,990
Total assets	\$ 4,9	34,522	\$	4,698,017
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:		· · · · · · · · · · · · · · · · · · ·		
Current portion of long-term debt	\$	18,215	\$	23,247
Accounts payable, principally trade	2	13,592		180,895
Income taxes payable		21,974		4,913
Accrued expenses		92,483		242,796
Total current liabilities		46,264		451,851
Long-term debt, net of current portion	1,7	34,176		1,727,696
Other non-current liabilities	_	96,354		96,114
Deferred income taxes		53,041		346,134
Total liabilities	2,7	29,835		2,621,795
Commitments and contingencies				
Total Darling's stockholders' equity:	2,1	.22,655		1,972,994
Noncontrolling interests		82,032		103,228
Total stockholders' equity		204,687		2,076,222
	\$ 4,9	34,522	\$	4,698,017

# Darling Ingredients Inc. and Subsidiaries Consolidated Statement of Cash Flows Nine Months Ended September 30, 2017 and October 1, 2016 (in thousands) (unaudited)

		Nine Months Ended					
	Sep	September 30, October					
Cash flows from operating activities:		2017	2016				
Net income	\$	26,410	\$	65,544			
Adjustments to reconcile net income to net cash provided by operating activities:							
Depreciation and amortization		221,306		212,440			
Loss/(gain) on disposal of property, plant, equipment and other assets		(537)		873			
Gain on insurance proceeds from insurance settlements		-		(356)			
Deferred taxes		(14,242)		(5,223)			
Increase/(decrease) in long-term pension liability		1,574		(1,105)			
Stock-based compensation expense		14,710		7,953			
Write - off deferred loan costs		443		292			
Deferred loan cost amortization		6,581		8,393			
Equity in net income of unconsolidated subsidiaries		(16,669)		(37,633)			
Distribution of earnings from unconsolidated subsidiaries		26,600		26,317			
Changes in operating assets and liabilities, net of effects from acquisitions:							
Accounts receivable		(5,311)		(3,058)			
Income taxes refundable/payable		18,332		1,432			
Inventories and prepaid expenses		(31,058)		(11,368)			
Accounts payable and accrued expenses		39,937		27,438			
Other		(19,294)		(11,377)			

Net cash provided by operating activities	 268,782	 280,562
Cash flows from investing activities:	 	 
Capital expenditures	(196,446)	(168,224)
Acquisitions, net of cash acquired	(12,144)	(8,511)
Investment of unconsolidated subsidiaries	(4,750)	-
Gross proceeds from disposal of property, plant and equipment and other assets	4,953	4,492
Proceeds from insurance settlement	3,301	1,537
Payments related to routes and other intangibles	(5,635)	-
Net cash used by investing activities	 (210,721)	(170,706)
Cash flows from financing activities:	 	
Proceeds from long-term debt	24.069	28,765
Payments on long-term debt	(94,250)	(128,364)
Borrowings from revolving credit facility	142,000	83,000
Payments on revolving credit facility	(147,327)	(93,028)
Net cash overdraft financing	2,590	-
Deferred loan costs	(1,177)	-
Issuance of common stock	22	143
Repurchase of common stock	-	(5,000)
Minimum withholding taxes paid on stock awards	(2,140)	(1,843)
Acquisition of noncontrolling interest	(429)	-
Distributions to noncontrolling interests	(2,513)	(885)
Net cash used by financing activities	(79,155)	(117,212)
Effect of exchange rate changes on cash	16,676	(943)
Net decrease in cash and cash equivalents	(4,418)	(8,299)
Cash and cash equivalents at beginning of period	114,564	156,884
Cash and cash equivalents at end of period	\$ 110,146	\$ 148,585
Supplemental disclosure of cash flow information:		
Accrued capital expenditures	\$ (3,532)	\$ (3,302)
Cash paid during the period for:		
Interest, net of capitalized interest	\$ 58,219	\$ 62,395
Income taxes, net of refunds	\$ 13,719	\$ 14,018
Non-cash financing activities:	 · · · · · · · · · · · · · · · · · · ·	 <u> </u>
Debt issued for assets	\$ 3	\$ 10
Contribution of assets to unconsolidated subsidiary	\$ 	\$ 2,674
continuation of assets to unconsolidated substituting		 =, • · ·

Selected financial information for the Company's Diamond Green Diesel Joint Venture is as follows:

# Diamond Green Diesel Joint Venture Condensed Consolidated Balance Sheets September 30, 2017 and December 31, 2016

(in thousands)

	Sep	tember 30, 2017	December 31, 2016		
Assets:	(u	naudited)			
Total current assets	\$	218,357	\$	268,734	
Property, plant and equipment, net		390,723		354,871	
Other assets		5,482		12,164	
Total assets	\$	614,562	\$	635,769	
Liabilities and members' equity: Total current portion of long term debt Total other current liabilities Total long term debt Total other long term liabilities Total members' equity	\$	17,023 32,924 40,986 443 523,186	\$	17,023 23,200 53,753 418 541,375	
Total liabilities and members' equity	\$	614,562	\$	635,769	

# Diamond Green Diesel Joint Venture Operating Financial Results Three Months and Nine Months Ended September 30, 2017 and October 1, 2016

(in thousands) (unaudited)

Three Months Ended	Nine Months Ended
\$ Change	\$ Change

Revenues:	September 30,		September 30, (Unfavorable)		avorable favorable)	September 30,		Septe	mber 30,	(Unfavorable (Unfavorable)		
Operating revenues Expenses: Total costs and expenses less depreciation, amortization and accretion	\$	175,585	\$	141,656	\$	33,929	\$	451,768	\$	345,650	\$	106,118
expense Depreciation, amortization and accretion		154,446		96,569		(57,877)		395,743		244,643		(151,100)
expense		6,733		7,445		712		22,867		20,370		(2,497)
Total costs and expenses Operating		161,179		104,014		(57,165)		418,610		265,013		(153,597)
income Other income Interest and debt expense,		14,406 408		37,642 114		(23,236) 294		33,158 959		80,637 199		(47,479) 760
net		(455)		(1,406)		951		(2,306)		(6,148)		3,842
Net income	\$	14,359	\$	36,350	\$	(21,991)	\$	31,811	\$	74,688	\$	(42,877)

Darling Ingredients Inc. reports Adjusted EBITDA results, which is a Non-GAAP financial measure, as a complement to results provided in accordance with generally accepted accounting principles (GAAP) (for additional information, see "Use of Non-GAAP Financial Measures" included later in this media release). The Company believes that Adjusted EBITDA provides additional useful information to investors. Adjusted EBITDA, as the Company uses the term, is calculated below:

# Reconciliation of Net Income to (Non-GAAP) Adjusted EBITDA and (Non-GAAP) Pro forma Adjusted EBITDA Three and nine months ended September 30, 2017 and October 1, 2016

	Three Months Ended - Year over Year					Nine Months Ended - Year over Year			
Adjusted EBITDA		ember 30,		October 1,	Sep	tember 30,		October 1,	
(U.S. dollars in thousands)		2017		2016		2017	_	2016	
Net income attributable to Darling	\$	7,761		\$ 28,694	\$	22,739		\$ 61,772	
Depreciation and amortization		77,202		70,653		221,306		212,440	
Interest expense		22,531		23,867		66,657		71,748	
Income tax expense/(benefit)		6,296		(744)		15,856		9,102	
Foreign currency loss/(gain)		2,055		(354)		4,430		2,241	
Other expense, net		1,447		2,007		5,103		5,685	
Equity in net (income) of unconsolidated									
subsidiaries		(7,703)		(18,138)		(16,669)		(37,633)	
Net income attributable to noncontrolling									
interests		923		196		3,671		3,772	
Adjusted EBITDA	\$	110,512		\$ 106,181	\$	323,093		\$ 329,127	
Acquisition and integration-related expenses		-		-				401	
Pro forma Adjusted EBITDA (Non-GAAP)	\$	110,512		\$ 106,181	\$	323,093		\$ 329,528	
Foreign currency exchange impact		(3,574)	(1)	-		231	(2)	-	
Pro forma Adjusted EBITDA to Foreign									
Currency (Non-GAAP)	\$	106,938		\$ 106,181	\$	323,324		\$ 329,528	
DGD Joint Venture Adjusted EBITDA	<b>+</b>	10.570		<b>4</b> 22 E 42	_	20.012		± 50.500	
(Darling's share)	\$	10,570		\$ 22,543	\$	28,013		\$ 50,503	

<sup>(1)</sup> The average rates assumption used in the calculation was the actual fiscal average rate for the three months ended October 1, 2016 of €1.00:USD\$1.12 and CAD\$1.00:USD\$0.77 as compared to the average rate for the three months ended September 30, 2017 of €1.00:USD\$1.18 and CAD\$1.00:USD\$0.80, respectively.

<sup>(2)</sup> The average rates assumption used in the calculation was the actual fiscal average rate for the nine months ended October 1, 2016 of €1.00:USD\$1.12 and CAD\$1.00:USD\$0.76 as compared to the average rate for the nine months ended September 30, 2017 of €1.00:USD\$1.11 and CAD\$1.00:USD\$0.77, respectively.

#### **About Darling**

Darling Ingredients Inc. is the world's largest publicly-traded developer and producer of sustainable natural ingredients from edible and inedible bio-nutrients, creating a wide range of ingredients and specialty products for customers in the pharmaceutical, food, pet food, feed, technical, fuel, bioenergy, and fertilizer industries. With operations on five continents, the Company collects and transforms all aspects of animal by-product streams into broadly used and specialty ingredients, such as gelatin, edible fats, feed-grade fats, animal proteins and meals, plasma, pet food ingredients, organic fertilizers, yellow grease, fuel feedstocks, green energy, natural casings and hides. The Company also recovers and converts used cooking oil and commercial bakery residuals into valuable feed and fuel ingredients. In addition, the Company provides grease trap services to food service establishments, environmental services to food processors and sells restaurant cooking oil delivery and collection equipment. For additional information, visit the Company's website at <a href="http://www.darlingii.com">http://www.darlingii.com</a>.

Darling Ingredients Inc. will host a conference call to discuss the Company's third quarter 2017 financial results at **8:30 am** Eastern Time (7:30 am Central Time) on Wednesday, November 8, 2017. To listen to the conference call, participants calling from within North America should dial **844-868-8847**; international participants should dial **412-317-6593**. Please refer to access code **10112133**. Please call approximately ten minutes before the start of the call to ensure that you are connected.

The call will also be available as a live audio webcast that can be accessed on the Company website at <a href="http://ir.darlingii.com">http://ir.darlingii.com</a>. Beginning one hour after its completion, a replay of the call can be accessed through November 15, 2017, by dialing 877-344-7529 (U.S. callers), 855-669-9658 (Canada) and 412-317-0088 (international callers). The access code for the replay is **10112133**. The conference call will also be archived on the Company's website.

#### Use of Non-GAAP Financial Measures:

Adjusted EBITDA is not a recognized accounting measurement under GAAP; it should not be considered as an alternative to net income, as a measure of operating results, or as an alternative to cash flow as a measure of liquidity, and is not intended to be a presentation in accordance with GAAP. Adjusted EBITDA is presented here not as an alternative to net income, but rather as a measure of the Company's operating performance. Since EBITDA (generally, net income plus interest expenses, taxes, depreciation and amortization) is not calculated identically by all companies, this presentation may not be comparable to EBITDA or Adjusted EBITDA presentations disclosed by other companies. Adjusted EBITDA is calculated in this presentation and represents, for any relevant period, net income/(loss) plus depreciation and amortization, goodwill and long-lived asset impairment, interest expense, (income)/loss from discontinued operations, net of tax, income tax provision, other income/(expense) and equity in net loss of unconsolidated subsidiary. Management believes that Adjusted EBITDA is useful in evaluating the Company's operating performance compared to that of other companies in its industry because the calculation of Adjusted EBITDA generally eliminates the effects of financing, income taxes and certain non-cash and other items that may vary for different companies for reasons unrelated to overall operating performance.

As a result, the Company's management uses Adjusted EBITDA as a measure to evaluate performance and for other discretionary purposes. In addition to the foregoing, management also uses or will use Adjusted EBITDA to measure compliance with certain financial covenants under the Company's Senior Secured Credit Facilities and 5.375% Notes and 4.75% Notes that were outstanding at September 30, 2017. However, the amounts shown in this presentation for Adjusted EBITDA differ from the amounts calculated under similarly titled definitions in the Company's Senior Secured Credit Facilities and 5.375% Notes and 4.75% Notes, as those definitions permit further adjustments to reflect certain other non-recurring costs, non-cash charges and cash dividends from the DGD Joint Venture. Additionally, the Company evaluates the impact of foreign exchange impact on operating cash flow, which is defined as segment operating income (loss) plus depreciation and amortization.

# <u>Cautionary Statements Regarding Forward-Looking Information:</u>

{This media release contains "forward-looking" statements regarding the business operations and prospects of Darling Ingredients Inc., including its Diamond Green Diesel joint venture, and industry factors affecting it. These statements are identified by words such as "believe," "anticipate," "expect," "estimate," "intend," "could," "may," "will," "should," "planned," "potential," "continue," "momentum," "assumption," and other words referring to events that may occur in the future. These statements reflect Darling Ingredient's current view of future events and are based on its assessment of, and are subject to, a variety of risks and uncertainties beyond its control, each of which could cause actual results to differ materially from those indicated in the forward-looking statements. These factors include, among others, existing and unknown future limitations on the ability of the Company's direct and indirect subsidiaries to make their cash flow available to the Company for payments on the Company's indebtedness or other purposes; global demands for bio-fuels and grain and oilseed commodities, which have exhibited volatility, and can impact the cost of feed for cattle, hogs and poultry, thus affecting available rendering feedstock and selling prices for the Company's products; reductions in raw material volumes available to the Company due to weak margins in the meat production industry as a result of higher feed costs, reduced consumer demand or other factors, reduced volume from food service establishments, or otherwise; reduced demand for animal feed; reduced finished product prices, including a decline in fat and used cooking oil finished product prices; changes to worldwide government policies relating to renewable fuels and greenhouse gas emissions that adversely affect programs like the Renewable Fuel Standards Program (RFS2), low carbon fuel standards (LCFS) and tax credits for biofuels both in the Unites States and abroad; possible product recall resulting from developments relating to the discovery of unauthorized adulterations to food or food additives; the occurrence of Bird Flu including, but not limited to H5N1 flu, bovine spongiform encephalopathy (or "BSE"), porcine epidemic diarrhea ("PED") or other diseases associated with animal origin in the United States or elsewhere; unanticipated costs and/or reductions in raw material volumes related to the Company's compliance with the existing or unforeseen new U.S. or foreign regulations (including, without limitation, China) affecting the industries in which the Company operates or its value added products (including new or modified animal feed, Bird Flu, PED or BSE or similar or unanticipated regulations); risks associated with the renewable diesel plant in Norco, Louisiana owned and operated by a joint venture between Darling Ingredients and Valero Energy Corporation, including possible unanticipated operating disruptions and issues related to the

announced expansion project; difficulties or a significant disruption in our information systems or failure to implement new systems and software successfully, including our ongoing enterprise resource planning project; risks relating to possible third party claims of intellectual property infringement; increased contributions to the Company's pension and benefit plans, including multiemployer and employer-sponsored defined benefit pension plans as required by legislation, regulation or other applicable U.S. or foreign law or resulting from a U.S. mass withdrawal event; bad debt write-offs; loss of or failure to obtain necessary permits and registrations; continued or escalated conflict in the Middle East, North Korea, Ukraine or elsewhere; uncertainty regarding the likely exit of the U.K. from the European Union; and/or unfavorable export or import markets. These factors, coupled with volatile prices for natural gas and diesel fuel, climate conditions, currency exchange fluctuations, general performance of the U.S. and global economies, disturbances in world financial, credit, commodities and stock markets, and any decline in consumer confidence and discretionary spending, including the inability of consumers and companies to obtain credit due to lack of liquidity in the financial markets, among others, could negatively impact the Company's results of operations. Among other things, future profitability may be affected by the Company's ability to grow its business, which faces competition from companies that may have substantially greater resources than the Company. The Company's announced share repurchase program may be suspended or discontinued at any time and purchases of shares under the program are subject to market conditions and other factors, which are likely to change from time to time. Other risks and uncertainties regarding Darling Ingredients Inc., its business and the industries in which it operates are referenced from time to time in the Company's filings with the Securities and Exchange Commission. Darling Ingredients Inc. is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events or otherwise.}

#### For More Information, contact:

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